

# CANNABIS STAKEHOLDER COVID-19 UPDATE



*March 26, 2020*

# Permits Update

## Conditional Use Permits

Approved - 286

## Business Operating Permits

Total Submitted - 385

Issued – 128 (110 Operational, 18 Non-Op)

In Process – 257

Denied - 23

# Cannabis an “Essential” Service

On March 19, 2020, Gov. Newsom issued a stay at home order to protect the well-being of all Californians to slow the spread of COVID-19. The order identified certain services as essential, including food, prescriptions, and healthcare. These services can continue despite the stay at home order. Because **cannabis is an essential medicine for many residents, licensees may continue to operate at this time so long as their operations comply with local rules and regulations.**

<https://covid19.ca.gov/img/Executive-Order-N-33-20.pdf>

<https://covid19.ca.gov/img/EssentialCriticalInfrastructureWorkers.pdf>

# Updates on City Permitting Process

- OCM staff are telecommuting. Best way to reach staff is via email at [cannabis@cityofsacramento.org](mailto:cannabis@cityofsacramento.org)
- BOP applications will continue to be processed and issued
- Final walk-thrus will be scheduled only for applicants with Certificate of Occupancy (CofO) or Temporary Certificate of Occupancy (TCO).

# Updates on City Permitting Process (Building & HDB)

- The Building Department Public Counter at 300 Richards is currently closed. Building permit applications and requests for services may be submitted online at <https://www.cityofsacramento.org/Community-Development/Building/Building-Closure-Online-Services>.
- Some inspections may also be conducted via FaceTime or other online methods.
- For properties under HDB, please contact the inspector assigned to you to schedule an inspection.

# Updates on City Permitting Process (Fire)

- The Fire Department is currently only conducting inspections for new construction. Inspections may be requested by completing the form below.

[https://forms.cityofsacramento.org/f/FiredeptNew  
Construction](https://forms.cityofsacramento.org/f/FiredeptNewConstruction)

# Storefront Dispensary Curbside Pickup

- BCC is approving 30-day authorizations for curbside pickup in response to COVID-19 social distancing needs
- OCM will issue letter declining to enforce prohibitions to curbside pickup in City Code for duration of BCC authorization
- 20 of 29 Sacramento storefront dispensaries now offering curbside pickup
- More information, including best practices for curbside pickup, at [www.cityofsacramento.org/cannabis](http://www.cityofsacramento.org/cannabis)

# Employment Needs – Cannabis Essential Services

- City of Sacramento Workforce Development Initiatives is connecting cannabis employers with dislocated workers
- Cannabis business who are currently hiring may contact Kriztina Palone at [KPalone@cityofsacramento.org](mailto:KPalone@cityofsacramento.org)

# Delivery Drivers – Cannabis Essential Services

- Drivers for delivery-only dispensaries, storefront dispensaries permitted for delivery and distribution companies can start working while waiting for LiveScan results during the stay at home order
- Permit holders must fill out Business Information Change form, submit LiveScan receipt, and acknowledge that employment of driver(s) is contingent upon result of LiveScan

# Volatile Manufacturing

- **Download application from cannabis website at:**  
[www.cityofsacramento.org/cannabis](http://www.cityofsacramento.org/cannabis) or apply online at:  
<https://aca.accela.com/SACRAMENTO/Default.aspx>
- **New manufacturers:**
  - Apply for Production CUP before submitting BOP application
- **Existing manufacturers who wish to add or convert to volatile manufacturing:**
  - Minor modification of CUP + BOP modification
  - Submit NEW technical report specific to volatile manufacturing:

# Policy Update

## ➤ **Addition of Storefront Dispensaries**

➤ Law and Legislation Committee – 4/7/20  
(*Tentative*)

- Ordinance amending Title 5 (cap on number of dispensaries)
- Ordinance amending Title 17 (location, Del Paso SPD and reviving an expired storefront dispensary CUP)

# CORE Update: Storefront Dispensaries

- **Additional Storefront Dispensaries in City Code**
  - Previous schedule of dates for the draft changes to Chapters 5 and 17 to be heard by the City's Committees and the City Council are now TBD due to COVID-19
  - *OCM will send out notification to stakeholders when dates become available*

# CORE Update: Storefront Lottery Procedures

## ➤ Proposed Lottery Procedures for Storefront Dispensaries

- Sample application and evaluation criteria were sent out to CORE stakeholders for feedback/comments
- Can be viewed on cannabis website CORE Program page at:

<http://www.cityofsacramento.org/Finance/Revenue/Sacramento-Marijuana-Information/Core-Program>

- **Comments welcome!** Please email them to [cannabis@cityofsacramento.org](mailto:cannabis@cityofsacramento.org)

# CORE Update: Incubators and Business Accelerators

- **Proposed Amendment to CORE Classification 4 (Incubators)**
  - Add business accelerators
  - Expand incentives
  - **Suggestions welcome!** To participate in future discussions on incubators and accelerators, please send an email to [cannabis@cityofsacramento.org](mailto:cannabis@cityofsacramento.org). Please put “**CORE Incubators**” on the subject line.

# CORE Update: Business Reimbursement Program

- Up to \$25,000 in reimbursement for start-up costs
- Grant funds have not yet been disbursed by BCC to any city/county
- Staff will process requests as soon as funds are available
- Allow 4 weeks for processing
- Download reimbursement request form at:
- <http://www.cityofsacramento.org/Finance/Revenue/Sacramento-Marijuana-Information/Core-Program/Business-Reimbursement-Program>

# CORE Update: Go-Biz Local Equity Grant

- Up to \$10 million in grant funds per jurisdiction to benefit local equity applicants
- Application submitted March 9, 2020
- City should receive notification of any funding award around early summer

# CashToTax

Electronic Tax Payments  
for Cannabis Businesses



**dama**  
FINANCIAL

# Your Cannabis Business Deserves Transparent Financial Solutions

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Dama Financial provides access to secure and compliant financial products for cannabis businesses. In addition to CashToTax Accounts, Dama offers access to:



FDIC-Insured Business  
Banking



Flexible Merchant  
Processing



Comprehensive Business  
Payments



Secure Cash Management

# What is a CashToTax Account?

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CashToTax lets you pay city taxes online instead of in-person with cash. Open an account, have cash picked up by an armored car provider, and pay taxes from your online account.



- Easy and quick application process
- Convenient cash pick up and deposit
- Secure and timely tax payments
- The City of Sacramento will pay the fee for 1 cash pick up per month
- Additional pick ups cost vary based on location
- 2% processing fee on all deposits (low compared to other provider fees)



- Cash deposits only, funds can't be wired and non-cash deposits aren't accepted
- Can only be used for tax payments to City of Sacramento and can't be used for any other payments

# How Does CashToTax Work?

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Schedule an on-demand cash pickup.  
Appointments available  
M-F 8AM - 5PM.



Armored car providers  
will arrive at your  
location to collect cash.



Your cash will be  
counted, processed  
& credited to your  
account.

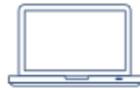


Access funds  
through your online  
account to pay  
taxes.

Get access to your funds quickly after cash is picked up.

# How Can I Apply for a CashToTax Account?

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Quick and easy sign up at [cashtotax.com](https://cashtotax.com). No application fees or commitments.



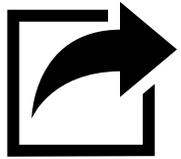
Submit business information and required documents.

- Employer Identification Number
  - Articles of Incorporation
- Doing Business As (if applicable)
  - Completed consent forms
- Copy of tax bill for amount that is due or being paid



Be notified when your application is approved. Schedule an appointment to have cash picked up and deposited. Log in to your CashToTax account to pay taxes online.

# CONTACT US:



[Cannabis@cityofsacramento.org](mailto:Cannabis@cityofsacramento.org)



[www.cityofsacramento.org/cannabis](http://www.cityofsacramento.org/cannabis)