Sacramento’s $44 million plan to become the U.S. electric car capital

By Patrick Sisson

Sacramento wants you to dump your car and rent one of these 400 electric share vehicles

Sacramento will soon offer the country’s largest electric car sharing program, with GIG Car Share and Envoy Technologies, using funds from an Electrify America grant provided by Volkswagen as part of its settlement for installing software in its diesel cars that allowed them to cheat on smog tests.
Mobility as an Amenity

Technology
Full service app: registration, reservation and unlocking vehicles

eMobility
In-car hardware + Mobility

EV Infrastructure
Install and maintain
User Experience

“minimizes barriers to access”

1. Join
   Property Code
   Phone #
   Driver’s License / ID
   Credit Card

2. Reserve
   Now
   Later

3. Get Car
   Find
   Unlock
   Inspect

4. Drive / Ride
   Start / Stop
   In-car Experience
   Roadside Assistance
   Reservation Management

5. Return
   Park
   Inspect
   Lock
   Charge
Turnkey Solution
Real Estate Service

The App
Envoy’s self-service app provides a fully automated and intuitive interface. Go from registration to reservation in minutes.

Roadside Assistance
Envoy provides 24/7 live customer & roadside assistance that covers towing, vehicle lockout, flat tire, dead battery and minor mechanical first aid.

Insurance
Envoy insurance policies include auto for members, property, general & liability and worker’s comp.

Upkeep
Envoy handles all maintenance, car registration and and car washes. Envoy uses a waterless carwash service. Vehicles are washed every 10 days and detailed every quarter.

Data
Telematics data will be shared with real estate partners that will help create better lifestyle experiences for communities.
Envoy’s Mobility Ecosystem
Why Envoy?

- “Tap and Go” Ease of Access
- Cost Savings
- Opportunities to Shed Your Car
- Easy Mobility
- Opportunities to Be an Environmental Ambassador
Thank You. I am around to talk with you more!

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