

PRICE ANALYSIS					
INVITATION-FOR-BID: B061187080, Confidential Shredding Services, Various Locations					
Stay Safe Shred, Inc.			Recycling Industries		
Line Item	Frequency of Pick-up	Unit Price	Total	Unit Price	Total
1	Once/Week	\$19.90	\$955.20	\$25.00	\$1,300.00
2	Once/Week	\$19.90	\$955.20	\$25.00	\$1,300.00
3	Once/Week	\$19.90	\$955.20	\$25.00	\$1,300.00
4	Once/Week	\$19.90	\$955.20	\$25.00	\$1,300.00
5	Once/Week	\$19.90	\$955.20	\$25.00	\$1,300.00
6	Once/Month	\$50.00	\$600.00	\$150.00	\$1,800.00
7	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
8	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
9	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
10	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
11	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
12	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
13	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
14	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
15	Once/Month	\$50.00	\$600.00	\$100.00	\$1,200.00
16	Once/Month	\$19.90	\$238.80	\$35.00	\$420.00
			\$8,125.20		
				\$13,280.00	
Notes:					
Stay Safe Shred, Incorporated					
For Line/Items 1-5, Stay Safe Shred, Incorporated, use a multiplier of 48 as opposed to 52. The SoW is very sp period being 365 calendar days, with 52 weeks in a 365 calendar year. The price difference of the extra 4-week column titled, "Corrected Total."					
Small Business Enterprise					
Both companies, Stay Safe Shred and Recycling Industries, are registered with the City of Sacramento as Small Business Enterprise(s). However, this project was not set-aside as Sheltered Market acquisition, see Memorandum for Record dated 9Jun06.					
Though both companies are certified Small Business Enterprises, a 5% point preference was not applied in accordance with E/SBE bid price and point preference guidance. As this is not a commodity the City sales tax deduction is not applicable. A prompt payment discount was not offered and therefore does not factor into the analysis.					