

Solicitation B071187019, Mail Preparation and Presorting Services, City of Sacramento						
Bid Opening on 27Sep06			Project was not set-aside as a Sheltered Market acquisition.			
			<b>Mailing Systems, Inc</b>		<b>Quick Sort of Sacramento</b>	
Line Item	Description	U/M	Unit Price	Extended Price	Unit Price	Extended Price
<b>Mailing Services</b>						
0001	City Processing Fee (1st oz.) - Letter Size	piece	\$0.326	\$326.00	0.326	\$326.00
0002	City Processing Fee (1st oz.) - Flats	piece	\$0.429	\$429.00	0.429	\$429.00
0003	City Processing Fee - Postcards	piece	\$0.204	\$204.00	0.233	\$233.00
0004	Sorting Fee (1st Class) - Letter Size	piece	no charge	no charge	\$0.0175	\$17.50
0005	Sorting Fee (1st Class) - Flats	piece	\$0.035	\$35.000	\$0.040	\$40.00
0006	Sorting Fee (1st Class) - Post Cards	piece	no charge	no charge	no charge	no charge
0007	Pick-Up Fee - Regular	trip	\$5.00	\$5.00	\$10.000	\$10.00
0008	Pick-Up Fee - Special	trip	\$10.00	\$10.00	\$20.000	\$20.00
	Subtotal Mailing Services			\$1,009.000		\$1,075.50
<b>Machine Inserting and Folding Services</b>						
0009	Insert One Piece	per 1,000	\$0.016	\$16.00	\$0.011	\$11.00
0010	Insert Two Pieces	per 1,000	\$0.018	\$18.30	\$0.013	\$13.00
0011	Insert Three Pieces	per 1,000	\$0.020	\$20.00	\$0.015	\$15.00
0012	Insert Four Pieces	per 1,000	\$0.020	\$20.00	\$0.016	\$16.00
0013	Insert Five Pieces	per 1,000	\$0.023	\$22.50	\$0.017	\$17.00
0014	Insert Six Pieces	per 1,000	\$0.023	\$22.50	\$0.018	\$18.00
0015	Machine Fold	per 1,000		\$8.00		\$8.00
	Subtotal Machine Inserting/Folding Svcs			\$127.30		\$98.00

Line Item	Description	U/M	Unit Price	Extended Price	Unit Price	Extended Price
<b>Hand Inserting and Folding Services</b>						
0016	Insert One Piece	per 1,000	\$0.065	\$65.00	\$0.023	\$23.00
0017	Insert Two Pieces	per 1,000	\$0.065	\$65.00	\$0.025	\$25.00
0018	Insert Three Pieces	per 1,000	\$0.085	\$85.00	\$0.029	\$29.00
0019	Insert Four Pieces	per 1,000	\$0.085	\$85.00	\$0.031	\$31.00
0020	Insert Five Pieces	per 1,000	\$0.105	\$105.00	\$0.033	\$33.00
0021	Insert Six Pieces	per 1,000	\$0.105	\$105.00	\$0.035	\$35.00
0022	Hand Fold, One Fold	per 1,000	\$0.045	\$45.00	\$0.025	\$25.00
0023	Hand Fold, Two Folds	per 1,000	\$0.065	\$65.00	\$0.025	\$25.00
	Subtotal Hand Inserting / Folding Svcs			\$620.00		\$226.00
<b>Addressing Services</b>						
0024	Labeling (Avery)	per 1,000	\$0.045	\$45.00	\$0.012	\$12.00
0025	Cheshire Labeling (Paper)	per 1,000	\$0.020	\$20.00	\$0.012	\$12.00
0026	Laser / Ink-Jet Printing	per 1,000	\$0.010	\$10.00	\$0.014	\$14.00
	Subtotal Addressing Services			\$75.00		\$38.00
<b>Miscellaneous Services</b>						
0027	Meter Only	per 1,000	\$0.012	\$12.00	\$0.012	\$12.00
0028	Meter and Seal	per 1,000	\$0.013	\$12.95	\$0.014	\$14.00
0029	Ink-Jet / Indicia	per 1,000	0.010	\$10.00	\$0.012	\$12.00
0030	Personalized Match Insertion	per 1,000	0.095	\$95.00	\$0.050	\$50.00
0031	Tape Conversion to Provide Zip + 4	per 1,000	0.012	\$12.00	\$0.020	\$20.00
0032	Tape Conversion from PC disc to Zip + 4	per 1,000		\$6.00	\$0.020	\$20.00
0033	Flat Svc Fee for Rejection of City Data Tape	per 1,000	no charge	no charge	no charge	no charge
0034	1 Tab for Self mailers	per 1,000	0.010	\$10.00	\$0.012	\$12.00

Line Item	Description	U/M	Unit Price	Extended Price	Unit Price	Extended Price
0035	2 Tabs for Self Mailers	per 1,000	\$0.020	\$20.00	\$0.020	\$20.00
0036	Storage space for Envelope Inventory	6 pallets	no charge	no charge	\$0.015	\$15.00
0037	Delivery of Stock Envelopes to City Hall	per trip	\$0.015	\$15.00	\$0.020	\$20.00
	Subtotal Miscellaneous Services			\$192.95		\$195.00
	Grand Total			\$2,024.250		\$1,632.500
			Physical Location:		Physical Location:	
			2431 Mercantile Drive, Ste A		2709 Del Monte Street	
			Rancho Cordova, California		West Sacto, California	
			Price Increase		Price Increase	
		1st Option	None Proposed		1st Option - None Proposed	
		2nd Option	4%	\$2,105.22	2nd Option - None Proposed	
		3rd Option	6%	\$2,145.71	3rd Option - None Proposed	