

FILED

NOV 08 2006

By The  
Office of The City Clerk



Tru Green Landcare

DEPARTMENT OF FINANCE  
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

915 I STREET  
2nd FLOOR  
SACRAMENTO, CA 95814

CENTRAL SERVICES  
CONTRACT SERVICES  
OFFICE OF SMALL BUSINESS DEVELOPMENT  
PURCHASING

PHONE: 916-808-6240  
FAX: 916-808-5747

October 25, 2006

**ADDENDUM NO. 1 TO IFB NO. B071187030  
FOR PARKS LANDSCAPE MAINTENANCE GROUP #2 – SOUTH NATOMAS**

1. The IFB due date of November 15, 2006 has been changed to November 8, 2006.
2. All other terms, conditions and specifications of the IFB remain unchanged.
3. If a bid is not being submitted, it is not necessary to return this addendum or acknowledge receipt of such.
4. Vendors submitting a bid must acknowledge receipt of this addendum prior to the hour and date specified in the quote request by one of the following methods:
  - (a) By signing and returning one (1) copy of this addendum with the bid package if not previously submitted; or
  - (b) If the bid has been previously submitted, the addendum may be submitted by separate letter, which must include on the outside of the mailing envelope the bid and addendum number and the bid due date. This information must be clearly marked in CAPITAL LETTERS on the outside of the envelope. Failure of your acknowledgment to be received at the City Procurement Services Division, 915 I Street 2<sup>nd</sup> Floor, Sacramento, CA 95814 prior to the hour and date specified, may result in rejection of your bid.
  - (c) If, by virtue of this addendum you decide to change a bid already submitted, such change may be made by letter, as specified in (b) above.

Barbara Collins  
Program Analyst

Vendor's Name: TruGreen Landcare

Signature: Cassie Nunes

Typed or Printed

Name & Title: Cassie Nunes Commercial Sales Manager

Date: 11-6-06



# CITY OF SACRAMENTO

PROCUREMENT SERVICES DIVISION

Invitation for Bid Number: B071187030

## REQUEST FOR BIDS And Contract Specifications

FOR: Parks Landscape Maintenance Group #2 - South Natomas

**Bids Must Be Received Prior To 2:00 P.M. on November 15, 2006**

**Submit Bids To:** City Clerk's Office  
915 "I" Street, First Floor  
Historic City Hall  
Sacramento, CA 95814

Pre-Bid Conference: November 1, 2006 10:00 – 11:00 A.M.  
Mandatory:  Yes South Natomas Community Center  
 No 2921 Truxel Road  
Sacramento, CA 95815

### NAME AND ADDRESS OF BIDDER SUBMITTING THIS BID: (Bidder to complete the following information)

Name of Bidder: TruGreen Landcare

Address: 4095 Doble Street

City, State, Zip Code: Sacramento, CA 95820

Phone Number: 916-451-7566

Email Address: cassienunes@landcare.com

**CITY OF SACRAMENTO  
PROCUREMENT SERVICES DIVISION**

**Bid No. B071187030**

**Table of Contents**

<u>Item</u>	<u>Page</u>
Invitation to Bid .....	1
Table of Contents .....	2
“No Bid” Response Form.....	3-4
Bid Instructions and Requirements.....	5-7
Bid Signature Page.....	8
Items Requiring Bidder Response.....	10-11
Items Required Prior to Start of Contract .....	12
Licenses, Certificates and Registration Requirements.....	13
Contractor’s Reference List .....	14
Pricing Schedules.....	15-22
Living Wage Ordinance (LWO) Declaration of Compliance.... <b>(See page 11 for new Living Wage Rate Requirement)</b>	23
Equal Benefits Ordinance (EBO) Declaration of Compliance....	24-26
General Conditions.....	27-33
Special Provisions.....	34-37
Technical Specifications.....	38-72
Payroll Report Form .....	Attachment A

## **BID INSTRUCTIONS AND REQUIREMENTS**

No Bid Is In Legal Form Unless the Following Instructions Are Fully Complied With

1. **VENDORS ARE REQUIRED TO SUBMIT ONE ORIGINAL BID INCLUDING ALL REQUIRED ATTACHMENTS SUCH AS BROCHURES AND CATALOGS, TO THE CITY CLERK ON THE DATE AND AT THE TIME AND LOCATION SPECIFIED ON THE COVER SHEET. FAILURE TO DO SO MAY CAUSE YOUR BID TO BE REJECTED.**

2. **Bid Forms. Bid must be submitted on these printed forms and sealed in an appropriate envelope or package.**

1. All bids shall be delivered to the designated recipient not later than the time specified on the Request for Bids.

2. Bids will be opened, in public, in the Hearing Room, 915 "I" Street, Second Floor, Sacramento, CA, at or after 2:00 P.M., November 15, 2006.

**(Note: Bids must be submitted prior to 2:00 P.M. on the above date)**

3. All bids shall be clearly and distinctly written without erasure or modification, and properly signed by an authorized party, who shall indicate the capacity in which the signature is executed.

3. **Alternate Bids.** Alternate bids are invalid unless invited and covered by the specifications.

4. **Bid Security.** Bid Security is:     Required                     Not Required

If required, bid security approved by the City must accompany the bid, in the amount of \_\_\_ % of the total amount of the bid. Bid security can be in the form of a cashier's check, certified check, or a bid bond from a surety company authorized to do business in the State of California. Bid securities will be returned to all except the three lowest Bidders within ten days after the opening of bids. The bid security of the two unsuccessful Contractors will be returned after the successful Contractor has executed the contract. Bid security of the successful Contractor will be returned when the contract is signed and all other contract award requirements have been met.

5. **Interest in More Than One Bid.** No bidder shall be interested in more than one bid as provided by City Code Section 3.56.130(D).

6. **Rejection of Bids.** The right to reject any and all bids is reserved by the City, in its absolute discretion.

7. **Right to Waive.** The City reserves the right to waive any informalities or minor irregularities, as determined in its sole discretion, in connection with bids received.

8. **City Code.** All provisions of Chapter 3.56 of the City Code are applicable to any bid submitted or contract awarded.

9. **Equipment.** If equipment is bid, it shall be the newest and latest model in current production. Used, re-manufactured, shopworn, demonstrator, prototype or discontinued models are not acceptable unless otherwise stipulated by the City.

10. **Faithful Performance Bond.** A faithful performance bond is: [ ] Required [ X ] Not Required

If required, the successful bidder must submit a faithful performance bond in a form approved by the City Attorney, in the amount of \_\_\_\_\_.

11. **Payment Discounts.** Payment discounts offered for payment in less than twenty (20) days will not be considered as a basis of award. Payment discounts offered for payment in twenty (20) or more days will be subtracted from the total bid price for the purposes of bid evaluation. Any payment discount offered by the successful bidder will be accepted by the City of Sacramento, whether or not it was considered as a basis of award.

12. **Pre-Bid Conference.** If a mandatory Pre-Bid Conference is indicated on the Request for Bids, all bidders are required to attend the conference. Failure to attend this conference will result in rejection of your bid.

13. **Bid Inquiries.** Questions regarding this bid should be referred to:

General Questions

Procurement Services Division  
915 I Street, 2<sup>nd</sup> Floor  
Sacramento, CA 95814  
Attention: Barbara Collins  
(916) 808-7432

Technical Questions

Park Operations  
5730 24<sup>th</sup> Street, Bldg 12  
Sacramento, CA 95822  
Attention: Dan Giammona  
(916) 808-4070

These inquiries must be received at least 10 days prior to the bid opening date. Any interpretations by the City will be made in the form of a written amendment. The receipt of such an amendment must be acknowledged in accordance with the directions on the amendment. Oral explanations or instructions given before the award of the contract will not be binding.

14. **Bid Evaluation.** In determining the amount bid by each bidder, the City shall disregard mathematical errors in addition, subtraction, multiplication and division that appear obvious on the face of the Bid. When such a mathematical error appears on the face of the Bid, the City shall have the right to correct such error and to compute the total amount bid by the bidder on the basis of the corrected figure or figures.

When an item price is required to be set forth in the Bid, and the total for the item set forth separately does not agree with a figure which is derived by multiplying the item price times the City's estimate of the quantity to be provided or performed for said item, the item price shall prevail over the sum set forth as the total for the item unless, in the sole discretion of the City, such a procedure would be inconsistent with the intent of the bid process. The total paid for each such item of work shall be based upon the item price and not the total price.

Should the Bid contain only a total price for the item and the item price is omitted, the City shall determine the item price by dividing the total price for the item by City's estimate of the estimated quantities to be provided or performed.

If the Bid contains neither the item price nor the total price for the item, then it shall be deemed incomplete and the Bid shall be disregarded.

15. **Determination of Lowest Responsible Bidder.** Sacramento City Code §3.56.020 provides that the lowest responsible bidder shall be determined as follows:

1. In determining whether a bidder is responsible, consideration shall be given to: (i) the quality and performance of the supplies to be provided by the bidder; (ii) the ability, capacity and skill of the bidder to perform the contract or effectuate the transaction; (iii) the ability of the bidder to perform the contract or effectuate the transaction within the time specified, without delay; (iv) the character, integrity, reputation, judgment, experience and efficiency of the bidder; (v) the ability of the bidder to provide future maintenance, repair parts and services for the supplies provided; (vi) the quality of the bidder's performance on previous purchases by, or contracts with, the City. Criteria that may be used in determining responsibility includes, but is not limited to, the following:
    - a. a contractor's license held by your firm and/or any owner, officer, or partner of your firm can not have been revoked at anytime in the last 12 months
    - b. your firm can not have been debarred from bidding on, or completing any government agency landscape maintenance contract for any reason in the last 12 months
    - c. your firm can not have received a "Failure to Comply" letter in the last 6 months.
  2. Based on the information provided in the bids, the City Council or the City Manager, as the case may be, shall identify those bids that are subject at the time of bid opening to the City's local sales or use tax under the provisions of Part 1.5 of Division 2 of the California Revenue and Taxation Code and Chapter 3.24 of the City Code. The lowest responsible bidder shall be determined after the amount of local sales or use tax that would be received by the City is deducted from such bids. This deduction shall be in addition to the application of any bid price preferences authorized by subsection c, below.
  3. The City Council may by resolution, from time to time, adopt programs or procedures for providing bid price preferences, including but not limited to, preferences to promote the participation and utilization of small and emerging business enterprises in the City's contracting for supplies and nonprofessional services. The lowest responsible bidder shall be the responsible bidder whose bid price is the lowest after all bid prices are calculated to include any such preferences. The calculation of such preferences shall be in addition to any deduction of sales or use tax required by subsection b, above.
16. **Pre-Award Conference.** The apparent lowest responsible bidder may be required to attend a pre-award conference at a mutually acceptable time at which requirements of the Contract will be reviewed. At that time, samples of forms, reports etc., will be submitted by the Contractor for final approval.
17. **Award by Item or Group.** The City reserves the right to make separate awards for any item or category/group of items to the lowest responsible bidders for such items or category/groups of items.
18. **Multiple Awards.** The City reserves the right to make multiple awards in order to provide for back-up, to insure continuity of supply if meeting the City's requirements within an acceptable time period exceeds the capacity or capability of the primary contractor(s).
19. **Contract Award.** Within thirty (30) days after the bid opening a contract will be awarded by the City to the lowest responsible bidder, subject to the right of the City to reject all bids or waive informalities or minor irregularities, as it may deem proper. The time for awarding a contract may be extended in the sole discretion of the City, if required to evaluate bids or for such other purposes as the City may determine, unless the Bidder objects to such extension in writing with his/her bid.

**SUBJECT TO PARAGRAPH 7 ABOVE, THE CITY CANNOT ACCEPT A  
BID FAILING TO COMPLY WITH ANY OF THE ABOVE REQUIREMENTS.**

**BID**

BID NO. B071187030

FOR SERVICES/SUPPLIES: Parks Landscape Maintenance

To the City of Sacramento:

The undersigned bidder (hereafter referred to as the "bidder" or the "Contractor") submits the attached bid, and certifies as follows: that the only persons or parties interested in this bid as principals are those named herein as bidder; that this bid is made without collusion with any other person, firm, or corporation; that in submitting this bid the bidder has examined all of the Contract Documents identified below; that the bidder proposes and agrees that if this bid is accepted, the bidder will execute and fully perform the contract for which bids are called; that the bidder shall perform all the work and/or furnish all the materials specified in the Contract Documents, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that the bidder shall take in full payment therefore, the prices set forth in the attached Pricing Schedule.

**CONTRACT DOCUMENTS**

Performance of and payment for the contract for which bids are called shall be subject to all terms and conditions of the Park Maintenance Services General Specifications and Provisions (PLS06-1), this Request for Bids, the Bid Instructions and Requirements, the Bid, the Pricing Schedule(s), the Items Requiring Bidder Response, the Required Submittals, the General Conditions, and any Addenda, Amendments, Special Provisions, Specifications, Plans or other requirements applicable to performance of the work and/or furnishing the materials specified herein. Such documents, referred to herein as the "Contract Documents," are fully incorporated herein by this reference and are collectively referred to as the "Contract". By submitting this Bid, the Contractor agrees to fully perform each and every provision of the Contract, provided that City awards the Contract to the Contractor, and provided further that City shall have no obligation hereunder unless and until such award is made. Contractor shall not make any changes to this form without City's written approval, and any changes made without such approval shall be void.

**To Be Filled Out By Bidder**

NAME OF CONTRACTOR: TruGreen Landcare

ADDRESS: 4095 Deebie Street, SAC CA 95820

PHONE #: 916-451-7566 FAX #: 916-451-3611

STATE TAX I.D. #: \_\_\_\_\_ FED. TAX I.D. #: 36-4313318

City of Sacramento Business Operation Tax Certificate #: 91879  
(Contract award will not be processed if Certificate Number is missing)

TYPE OF BUSINESS ENTITY (check one):  
 Individual/Sole Proprietor  
 Corporation  
 Partnership  
 Limited Liability Company  
 Other (please specify: \_\_\_\_\_)

Cassie Nunes  
BY: (signature of authorized person)

PRINT NAME: Cassie Nunes

TITLE: Commercial Sales Manager

**Note:** All information submitted in or in connection with a bid is submitted under penalty of perjury. The City shall have the right to terminate at any time any contract awarded pursuant to a bid that contains false information.

**FOR CITY USE ONLY**

The Bid was opened on \_\_\_\_\_.

Bid Bond Required: [ ] No; [ ] Yes - Amount: \$ \_\_\_\_\_

Received: [ ] Cashiers or Certified Check drawn on a California bank; [ ] Surety Bond

\_\_\_\_\_  
City Clerk/Procurement Services Manager

**CONTRACT AWARD**

Bid Items Included in the Contract: All Items, unless otherwise specified below

Specify: \_\_\_\_\_

Contract Not-to-Exceed Amount: \$ \_\_\_\_\_

Award Date: \_\_\_\_\_

**CONTRACT APPROVAL**

Approved as to Form:

Approved:

Attest:

\_\_\_\_\_  
City Attorney

\_\_\_\_\_  
City Manager  
(Or Authorized Designee)

\_\_\_\_\_  
City Clerk

## ITEMS REQUIRING BIDDER RESPONSE

**NOTE: Bidders must provide responses where indicated to the following items. Failure to provide a response to each of the items in this section may be grounds for rejection of bid.**

### 1. SBE/EBE FIVE PERCENT (5%) BID EVALUATION PREFERENCE

On February 9, 1999, the Sacramento City Council adopted an Emerging and Small Business Development program to provide enhanced opportunities for the participation of small business enterprises (SBEs) and emerging business enterprises (EBEs) in the City's contracting and procurement activities. Any bid or quotation submitted by a firm that is certified as an EBE or SBE by the City of Sacramento, will receive a five percent (5%) bid evaluation preference for the purpose of determining the lowest responsible bidder. If, after applying the 5% bid evaluation preference, the bid of an SBE/EBE firm receiving such preference is determined to be the lowest responsible bid, the award will be made for the actual amount bid. To receive this bid evaluation preference, a firm must be certified as a SBE or EBE at the time of bid opening. Questions regarding eligibility for SBE/EBE certification should be addressed to the City of Sacramento Office of Small Business Development at (916) 808-6747.

#### A. SMALL OR EMERGING BUSINESS ENTERPRISE (SBE/EBE) CERTIFICATION

Is the firm submitting the bid certified by the City of Sacramento as a small or emerging business enterprise?  
Check the appropriate block below:

- YES - the firm submitting the bid is certified by the City of Sacramento as a small or emerging business enterprise.
- NO - the firm submitting the bid is not certified by the City of Sacramento as a small or emerging business enterprise.

If the response to the above is YES, provide the City of Sacramento  
Certification Number \_\_\_\_\_.

### 2. BID SIGNATURE PAGE

Bidders must complete and return with their bid the BID SIGNATURE PAGE, Page 8.

### 3. LICENSES, CERTIFICATES AND REGISTRATION REQUIREMENTS

Bidders must complete and return with their bid the LANDSCAPE MAINTENANCE CONTRACTORS LICENSES, CERTIFICATES AND REGISTRATION REQUIREMENTS, Page 13.

### 4. CONTRACTORS REFERENCE LIST

All Contractors must submit, with their bid, a list of similar contracts that they have performed or are currently performing. Please include the company name, address, telephone number, contract dates and the name of a contact person. Page 14 may be used for this purpose.

### 5. PRICING SCHEDULES

Bidders must complete and return with their bid the PRICING SCHEDULES, Pages 15-22.

**ITEMS REQUIRING BIDDER RESPONSE, continued**

**6. LIVING WAGE ORDINANCE DECLARATION OF COMPLIANCE**

Bidders must sign and return with their bid the Living Wage Declaration, Page 23.

**\*\*NOTE: ON ANY CONTRACT RESULTING FROM THIS BID, CONTRACTOR WILL BE REQUIRED TO PAY EMPLOYEES AT LEAST THE LIVING WAGE RATE REGARDLESS OF DOLLAR VALUE OF THE CONTRACT OR NUMBER OF EMPLOYEES. THE LIVING WAGE RATE FOR 2007 IS EXPECTED TO BE \$10.00 PER HOUR IF BENEFITS ARE PAID AND \$11.50 PER HOUR IF BENEFITS ARE NOT PAID. REFER TO THE PLS06-1 FOR MORE INFORMATION ON BENEFIT SPECIFICATIONS. CONTRACTOR IS REQUIRED TO MAINTAIN AND FURNISH, WITHIN 10 DAYS OF REQUEST BY CITY, A CERTIFIED COPY OF EACH WEEKLY PAYROLL CONTAINING A STATEMENT OF COMPLIANCE SIGNED UNDER PENALTY OF PERJURY. (See Attachment A, Payroll Report Form.)\*\***

**7. NON-DISCRIMINATION IN EMPLOYEE BENEFITS BY CITY CONTRACTORS ORDINANCE (EBO) DECLARATION OF COMPLIANCE**

Bidders must sign and return with their bid the Non-Discrimination in Employee Benefits by City Contractors Ordinance (EBO) Declaration of Compliance, Pages 24-26.

**ITEMS THAT MUST BE SUBMITTED BY SUCCESSFUL  
BIDDER PRIOR TO START OF CONTRACT**

The following documents are required to be completed and submitted by the successful bidder prior to the start of the contract:

**1. CERTIFICATE OF INSURANCE**

Successful bidders are REQUIRED to submit the necessary Certificate(s) of Insurance as called for in the General Conditions prior to award of the contract.

**2. BUSINESS OPERATIONS TAX CERTIFICATE**

Chapter 3.08 of the Sacramento City Code requires that anyone conducting business in the City of Sacramento obtain a **Business Operations Tax Certificate** and pay the applicable tax if necessary. Successful bidders will be REQUIRED to show compliance with this requirement prior to award of the contract.

To obtain information about the Business Operations Tax Certificate, contact the City of Sacramento, Revenue Division, 915 I Street, Room 214, Sacramento, CA 95814, or telephone (916) 808-5853.



**CONTRACTORS REFERENCE LIST**

Please list all landscape contracts currently in process and all others for past two (2) years.

CONTRACT NAME/ADDRESS	CONTACT PERSON AND PHONE NUMBER
1. City of Elk Grove (CSD)	Roy Herren
8820 Elk Grove Blvd	916-947-1532
Elk Grove	2001-Current
2. Selby Ranch	Michelle Noway
258 Selby Ranch Rd	916-488-1630
Sacramento	1/1/03-Current
3. Adagio Apartments	Judy Bartlett
2800 Grasslands Drive	916-927-1177
Sacramento	2001-Current
4.	
5.	
6.	
7.	

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**PARK PLAZA PARK (On-line)**

	LOCATION - WEST EL CAMINO AVENUE	MONTHLY BID	YEARLY BID
<b>SECTION</b>			
1	<b>TURF CARE: MOWING &amp; IRRIGATION</b>	\$ 337	\$ 4051
2	<b>CLEAN-UP AND INSPECTION</b>	\$ 112	\$ 1356
3	<b>ADDITIONAL LANDSCAPE SERVICES</b>		
	<i>As described in parts 36-41 of General Specifications                  (all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (four times a year)	XXXXXXXXXXXX	\$ 675
	TURF RENOVATION (four times a year)	XXXXXXXXXXXX	\$ 675
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	449	6751
---------------	-----	------

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**ORCHARD PARK (On-line)**

LOCATION - WEST RIVER DRIVE AT WEST EL CAMINO

MONTHLY  
 BID

YEARLY  
 BID

**SECTION**

1	TURF CARE: MOWING & IRRIGATION	\$ 363	\$ 4362
2	CLEAN-UP AND INSPECTION	\$ 121	\$ 1454
3	<b>ADDITIONAL LANDSCAPE SERVICES</b> <i>As described in parts 36-41 of General Specifications                      (all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (four times a year)	XXXXXXXXXXXX	\$ 727
	TURF RENOVATION (four times a year)	XXXXXXXXXXXX	\$ 727
	BASEBALL DIAMOND MAINTENANCE	\$ incl.	\$ incl.
	SKATEBOARD PARK MAINTENANCE	\$ incl.	\$ incl.
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	484	7270
---------------	-----	------

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**STRAUCH PARK (On-line)**

LOCATION - 3075 NORTHSTEAD DRIVE (South Natomas)

MONTHLY  
BID

YEARLY  
BID

**SECTION**

1	TURF CARE: MOWING & IRRIGATION	\$ 333.33	\$ 4000
2	CLEAN-UP AND INSPECTION	\$ 280.42	\$ 3365
3	<b>ADDITIONAL LANDSCAPE SERVICES</b> <i>As described in parts 36-41 of General Specifications                      (all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (four times a year)	XXXXXXXXXXXX	\$ 800
	TURF RENOVATION (four times a year)	XXXXXXXXXXXX	\$ 1000
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	613.75	9165
---------------	--------	------

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**BARANDAS PARK (On-line)**

LOCATION - 2805 GRASSLANDS DRIVE (North Natomas)                      MONTHLY BID                      YEARLY BID

**SECTION**

1	TURF CARE: MOWING & IRRIGATION	\$ 1478	\$ 17739
2	CLEAN-UP AND INSPECTION	\$ 492	\$ 5913
3	<b>ADDITIONAL LANDSCAPE SERVICES</b> <i>As described in parts 36-41 of General Specifications</i> <i>(all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (one time a year)	XXXXXXXXXXXX	\$ 2956
	TURF RENOVATION (one time a year)	XXXXXXXXXXXX	\$ 2956
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	1970	29564
---------------	------	-------

## CITY OF SACRAMENTO PRICING SCHEDULE

### LANDSCAPE MAINTENANCE SERVICES FOR AREA:

**NINOS PARK WAY PARK AT STRAUCH PARK (On-line)**

	LOCATION - EDMINTON DRIVE	MONTHLY BID	YEARLY BID
SECTION			
1	TURF CARE: MOWING & IRRIGATION	\$ 650	\$ 7800
2	CLEAN-UP AND INSPECTION	\$ 150	\$ 1800
3	<b>ADDITIONAL LANDSCAPE SERVICES</b> <i>As described in parts 36-41 of General Specifications</i> <i>(all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (four times a year)	XXXXXXXXXXXX	\$ 1200
	TURF RENOVATION (four times a year)	XXXXXXXXXXXX	\$ 2400
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	800	13200
---------------	-----	-------

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**MACKEY PARK AT KENWOOD OAKS (On-line Spring 2007)**

LOCATION - KENWOOD STREET @ MARCONI BOULEVARD

MONTHLY  
 BID

YEARLY  
 BID

**SECTION**

1	TURF CARE: MOWING & IRRIGATION	\$ 85	\$ 1021
2	CLEAN-UP AND INSPECTION	\$ 28	\$ 340
3	ADDITIONAL LANDSCAPE SERVICES		
	<i>As described in parts 36-41 of General Specifications</i>		
	<i>(all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (one time a year)	XXXXXXXXXXXX	\$ 171
	TURF RENOVATION (one time a year)	XXXXXXXXXXXX	\$ 170
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	113	1702
---------------	-----	------

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**VERANO CREEK PARK (On-line Fall 2007)**

LOCATION - 310 DOOLITTLE STREET

MONTHLY  
 BID

YEARLY  
 BID

**SECTION**

1	TURF CARE: MOWING & IRRIGATION	\$ 69.70	\$ 836
2	CLEAN-UP AND INSPECTION	\$ 23.24	\$ 278
3	<b>ADDITIONAL LANDSCAPE SERVICES</b> <i>As described in parts 36-41 of General Specifications</i> <i>(all PRICES are to include labor, overhead, equipment &amp; materials)</i>		
	AERATION (one time a year)	XXXXXXXXXXXXX	\$ 140
	TURF RENOVATION (one time a year)	XXXXXXXXXXXXX	\$ 140
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

<b>TOTALS</b>	92.94	1394
---------------	-------	------

**CITY OF SACRAMENTO  
 PRICING SCHEDULE**

**LANDSCAPE MAINTENANCE SERVICES FOR AREA:**

**BID SUMMARY SHEET**

SECTION	MONTHLY BID	YEARLY BID
1 PARK PLAZA PARK TOTALS	\$ 449	\$ 6751
2 ORCHARD PARK TOTALS	\$ 484	\$ 7276
3 STRAUCH PARK TOTALS	\$ 613.75	\$ 9165
4 BARANDAS PARK TOTALS	\$ 1970	\$ 29564
5 NINOS PARKWAY TOTALS	\$ 800	\$ 13200
6 KENWOOD OAKS PARK TOTALS	\$ 113	\$ 1702
7 VERANO CREEK PARK TOTALS	\$ 92.94	\$ 1394
	\$	\$
	\$	\$

<b>BID TOTAL</b>	\$ 4522.69	\$ 69,046
------------------	------------	-----------

COMPANY NAME: TruGreen Landcare

REPRESENTATIVE: Cassie Nunes

(Print name)  
 SIGNATURE: Cassie Nunes                      DATE 11-6-06

**DECLARATION OF COMPLIANCE  
Living Wage Ordinance**

Name of Contractor: Trugreen Landcare

Address: 4095 Deeble Street, SAC CA 95820

The above-named contractor ("Contractor") hereby declares and agrees as follows:

1. I have read and understand the Living Wage Requirements provided to me by the City of Sacramento ("City") in connection with the City's request for proposals or other solicitation for the performance of services under a City contract.
2. As a condition of receiving the City contract, I agree to fully comply with the Living Wage Requirements, as well as any additional requirements that may be specified in the City's Living Wage Ordinance codified at Chapter 3.58 of the Sacramento City Code (the "Ordinance"). If required by the Ordinance, I will pay not less than the minimum compensation specified in the Ordinance to my employees, for all time spent performing any work under my City contract. **\*\*Note: On any contract resulting from this bid, contractor will pay employees at least the Living Wage rate, regardless of dollar value of contract or number of employees. The Living Wage rate for 2007 is expected to be \$10.00 per hour if benefits are paid and \$11.50 per hour if benefits are not paid. Refer to the PLS06-1 for more information on benefit specifications. Contractor is required to maintain and furnish, within 10 days of request by City, a certified copy of each weekly payroll containing a statement of compliance signed under penalty of perjury. (See Attachment A, Payroll Report Form.)\*\***
3. If the amount of my City contract is less than \$100,000, as a condition of receiving this contract I will notify the City in writing if the aggregate value of my City contract and of any other Nonprofessional Services contract(s) covered by the Ordinance that the City has awarded to me within the previous 12 months, is \$100,000 or more.
4. I acknowledge and agree that the Living Wage Requirements, the Ordinance and this Declaration shall constitute part of my City contract, and that these provisions shall govern in the event of any conflict with any other provisions of the contract.
5. I further acknowledge and agree that any violation of the Living Wage Requirements or the Ordinance constitutes a material breach of my City contract, and that, if such a breach occurs, the City will be authorized to terminate the contract, and pursue all available legal and equitable remedies.
6. If requested by the City, I will promptly submit certified payroll records to the City, for myself and/or for my subcontractor(s), as requested by the City, and I will take any other steps as may be required by the City to determine whether my subcontractor(s) or I have complied with the Living Wage Requirements and the Ordinance.
7. I will require all of my subcontractors who are covered by these requirements to comply with the Living Wage Requirements and any additional requirements that may be specified in the Ordinance, and I will include these requirements in all subcontracts covered by the Ordinance.
8. I will defend, indemnify and hold harmless the City, its officers and employees against any claims, actions, damages, costs (including reasonable attorney fees) or other liabilities of any kind arising from any violation of the City's Living Wage Requirements or the Ordinance by me or by any subcontractor retained to perform work or provide services under my City contract.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that I am authorized to bind the Contractor to the provisions of this Declaration.

Cassie Nunes

Signature of Authorized Representative

Print name: Cassie Nunes

Title: Commercial Sales Manager

Date: 11-6-06

**DECLARATION OF COMPLIANCE**  
**Equal Benefits Ordinance (Page 1 of 3)**

Trugreen Landcare

Name of Contractor

4095 Decble Street Sacramento CA 95820

Address

The above named contractor ("Contractor") hereby declares and agrees as follows:

1. I have read and understand the Non-Discrimination In Employee Benefits By City Contractors Ordinance ("Ordinance") provided to me by the City of Sacramento ("City") in connection with the City's request for proposals or other solicitations for the performance of services, or for the provision of commodities, under a City contract or agreement ("Contract").
2. As a condition of receiving the City Contract, I agree to fully comply with the requirements of the Ordinance, codified as Chapter 3. 54 of the Sacramento City Code.
3. I understand, to the extent that such benefits are not preempted or prohibited by federal or state law, employee benefits covered by the Ordinance, are any of the following:
  - a. Bereavement Leave
  - b. Disability, life, and other types of insurance
  - c. Family medical leave
  - d. Health benefits
  - e. Membership or membership discounts
  - f. Moving expenses
  - g. Pension and retirement benefits
  - h. Vacation
  - i. Travel benefits
  - j. Any other benefit offered to employees

I agree that should I offer any of the above listed employee benefits, that I will offer those benefits, without discrimination between employees with spouses and employees with domestic partners, and without discrimination between the spouses and domestic partners of such employees.

4. I understand that I will not be considered to be discriminating in the provision or application of employee benefits under the following conditions or circumstances:
  - a. In the event that the actual cost of providing a benefit to a domestic partner or spouse, exceeds the cost of providing the same benefit to a spouse or domestic partner of an employee, I will not be required to provide the benefit, nor shall it be deemed discriminatory, if I require the employee to pay the monetary difference in order to provide the benefit to the domestic partner or to the spouse.
  - b. In the event I am unable to provide a certain benefit, despite taking reasonable measures to do so, if I provide the employee with a cash equivalent, I will not be deemed to be discriminating in the application of that benefit.

**DECLARATION OF COMPLIANCE**  
**Equal Benefits Ordinance (Page 2 of 3)**

- c. If I provide employee benefits neither to employee's spouses nor to employee's domestic partners.
- d. If I provide employee benefits to employees on a basis unrelated to marital or domestic partner status.
- e. If I submit, to the Program Coordinator, written evidence of making reasonable efforts to end discrimination in employee benefits by implementing policies which are to be enacted before the first effective date after the first open enrollment process following the date the Contract is executed with the City.

I understand that any delay in the implementation of such policies may not exceed one (1) year from the date the Contract is executed with the City, and applies only to those employee benefits for which an open enrollment process is applicable.

- f. Until administrative steps can be taken to incorporate, in the infrastructure, nondiscrimination in employee benefits

The time allotted for these administrative steps will apply only to those employee benefits for which administrative steps are necessary and may not exceed three (3) months from the date the Contract is executed with the City.

- g. Until the expiration of a current collective bargaining agreement(s) where, in fact, employee benefits are governed by a collective bargaining agreement(s).
- h. I take all reasonable measures to end discrimination in employee benefits by either requesting the union(s) involved agree to reopen the agreement(s) in order for me to take whatever steps are necessary to end discrimination in employee benefits or by my ending discrimination in employee benefits without reopening the collective bargaining agreement(s).
- i. In the event I cannot end discrimination in employee benefits despite taking all reasonable measures to do so, I provide a cash equivalent to eligible employees for whom employee benefits (as listed previously), are not available.

Unless otherwise authorized in writing by the City Manager, I understand this cash equivalent must begin at the time the union(s) refuse to allow the collective bargaining agreement(s) to be reopened or no longer than three (3) months from the date the Contract is executed with the City.

- 5. I understand that failure to comply with the provisions of Section 5. (a) through 4. (i), above, will subject me to possible suspension and/or termination of this Contract for cause; repayment of any or all of the Contract amount disbursed by the City; debarment for future contracts until all penalties and restitution have been paid in full; deemed ineligible for future contracts for up to two (2) years; the imposition of a penalty, payable to the City, in the sum of \$50.00 for each employee, for each calendar day during which the employee was discriminated against in violation of the provisions of the Ordinance.
- 6. I understand and do hereby agree to provide each current employee and, within ten (10) days of hire, each new employee, of their rights under the Ordinance. I further agree to

**DECLARATION OF COMPLIANCE**  
**Equal Benefits Ordinance (Page 3 of 3)**

maintain a copy of each such letter provided, in an appropriate file for possible inspection by an authorized representative of the City. I also agree to prominently display a poster informing each employee of these rights.

- 7. I understand that I have the right to request an exemption to the benefit provisions of the Ordinance when such a request is submitted to the Procurement Services Division, in writing with sufficient justification for resolution, prior to contract award.

I further understand that the City may request a waiver or exemption to the provisions or requirements of the Ordinance, when only one contractor is available to enter into a contract or agreement to occupy and use City property on terms and conditions established by the City; when sole source conditions exist for goods, services, public project or improvements and related construction services; when there are no responsive bidders to the EBO requirements and the contract is for essential goods or services; when emergency conditions with public health and safety implications exist; or when the contract is for specialized legal services if in the best interest of the City.

- 8. In consideration of the foregoing, I shall defend, indemnify and hold harmless, the City, its officers and employees, against any claims, actions, damages, costs (including reasonable attorney fees), or other liabilities of any kind arising from any violation of the City's Equal Benefits Requirements or of the Ordinance by me.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that I am authorized to bind the Contractor to the provisions of this Declaration.

Cassie Nunes  
Signature of Authorized Representative

11-6-06  
Date

Cassie Nunes  
Print Name

Commercial Sales Manager  
Title

## GENERAL CONDITIONS

### 1. Independent Contractor.

1. It is understood and agreed that Contractor (including Contractor's employees) is an independent contractor and that no relationship of employer-employee exists between the parties hereto for any purpose whatsoever. Neither Contractor nor Contractor's assigned personnel shall be entitled to any benefits payable to employees of City. City is not required to make any deductions or withholdings from the compensation payable to Contractor under the provisions of this Contract, and Contractor shall be issued a Form 1099 for its services hereunder. As an independent contractor, Contractor hereby agrees to indemnify and hold City harmless from any and all claims that may be made against City based upon any contention by any of Contractor's employees or by any third party, including but not limited to any state or federal agency, that an employer-employee relationship or a substitute therefore exists for any purpose whatsoever by reason of this Contract or by reason of the nature and/or performance of any work and/or the furnishing of any materials under this Contract.
  2. It is further understood and agreed by the parties hereto that Contractor, in the performance of its obligations hereunder, is subject to the control and direction of City as to the designation of tasks to be performed and the results to be accomplished, but not as to the means, methods, or sequence used by Contractor for accomplishing such results. To the extent that Contractor obtains permission to, and does, use City facilities, space, equipment or support services in the performance of this Contract, this use shall be at the Contractor's sole discretion based on the Contractor's determination that such use will promote Contractor's efficiency and effectiveness. Except as may be specifically provided elsewhere in this Contract, the City does not require that Contractor use City facilities, equipment or support services or work in City locations in the performance of this Contract.
  3. If, in the performance of this Contract, any third persons are employed by Contractor, such persons shall be entirely and exclusively under the direction, supervision, and control of Contractor. Except as may be specifically provided elsewhere in this Contract, all terms of employment, including hours, wages, working conditions, discipline, hiring, and discharging, or any other terms of employment or requirements of law, shall be determined by Contractor. It is further understood and agreed that Contractor shall issue W-2 or 1099 Forms for income and employment tax purposes, for all of Contractor's assigned personnel and subcontractors.
  4. The provisions of this Section 1 shall survive any expiration or termination of this Contract. Nothing in this Contract shall be construed as to create an exclusive relationship between City and Contractor.
2. Licenses; Permits, Etc. Contractor represents and warrants that Contractor has all licenses, permits, City Business Operations Tax Certificate, qualifications, and approvals of whatsoever nature which are legally required for Contractor to perform any work or furnish any materials under the Contract. Contractor represents and warrants that Contractor shall, at its sole cost and expense, keep in effect or obtain at all times during the term of this Contract any legally required licenses, permits and approvals. Without limiting the generality of the foregoing, if Contractor is an out-of-state corporation, Contractor warrants and represents that it possesses a valid certificate of qualification to transact business in the State of California issued by the California Secretary of State pursuant to Section 2105 of the California Corporations Code.
  3. Contractor Not Agent. Except as City may specify in writing, Contractor and Contractor's personnel shall have no authority, express or implied, to act on behalf of City in any capacity whatsoever as an agent. Contractor and Contractor's personnel shall have no authority, express or implied, to bind City to any obligations whatsoever.
  4. Confidentiality of City Information. During performance of this Contract, Contractor may gain access to and use City information regarding inventions, machinery, products, prices, apparatus, costs, discounts, future plans, business affairs, governmental affairs, processes, trade secrets, technical matters, customer lists, product design, copyright, data, and other vital information (hereafter collectively referred to as "City Information") which are valuable, special and unique assets of the City. Contractor agrees to protect all City Information and treat it as strictly confidential, and further agrees that Contractor shall not at any time, either directly or indirectly, divulge,

disclose or communicate in any manner any City Information to any third party without the prior written consent of City. A violation by Contractor of this Section 4 shall be a material violation of this Contract and shall justify legal and/or equitable relief.

5. Contractor Information.

1. Contractor shall fully defend, indemnify and hold harmless City, its officers and employees, and each and every one of them, from and against any and all claims, actions, lawsuits or other proceedings alleging that all or any part of the information prepared, produced, or provided by Contractor pursuant to this Contract infringes upon any third party's trademark, trade name, copyright, patent or other intellectual property rights. City shall make reasonable efforts to notify Contractor not later than ten (10) days after City is served with any such claim, action, lawsuit or other proceeding, provided that City's failure to provide such notice within such time period shall not relieve Contractor of its obligations hereunder, which shall survive any termination or expiration of this Contract. In this Contract, the term "information" shall be construed to mean and include: any and all work product, submittals, reports, plans, specifications, and other deliverables consisting of documents, writings, handwritings, typewriting, printing, photostating, photographing, computer models, and any other computerized data and every other means of recording any form of information, communications, or representation, including letters, works, pictures, drawings, sounds, or symbols, or any combination thereof. Contractor shall not be responsible for any unauthorized modification or use of such information for other than its intended purpose by City.
2. All proprietary and other information received from Contractor by City, whether received in connection with Contractor's bid to City or in connection with any Services performed by Contractor, will be disclosed upon receipt of a request for disclosure, pursuant to the California Public Records Act; provided, however, that, if any information is set apart and clearly marked "trade secret" when it is provided to City, City shall give notice to Contractor of any request for the disclosure of such information. The Contractor shall then have five (5) days from the date it receives such notice to enter into an agreement with the City, satisfactory to the City Attorney, providing for the defense of, and complete indemnification and reimbursement for all costs (including plaintiff's attorney fees) incurred by City in any legal action to compel the disclosure of such information under the California Public Records Act. The Contractor shall have sole responsibility for defense of the actual "trade secret" designation of such information.
3. The parties understand and agree that any failure by Contractor to respond to the notice provided by City and/or to enter into an agreement with City, in accordance with the provisions of subsection B, above, shall constitute a complete waiver by Contractor of any rights regarding the information designated "trade secret" by Contractor, and such information shall be disclosed by City pursuant to applicable procedures required by the Public Records Act.

6. Indemnity.

1. Indemnity: Contractor shall fully indemnify and save harmless, City, its officers and employees, and each and every one of them, from and against all actions, damages, costs, liability, claims, losses, judgments, penalties and expenses of every type and description, including, but not limited to, any fees and/or costs reasonably incurred by City's staff attorneys or outside attorneys and any fees and expenses incurred in enforcing this provision (hereafter collectively referred to as "Liabilities"), to which any or all of them may be subjected, to the extent such Liabilities are caused by or result from any negligent act or omission or willful misconduct of Contractor, its subcontractors or agents, and their respective officers and employees, in connection with the performance or nonperformance of this Contract, whether or not the City, its officers or employees reviewed, accepted or approved any work performed or materials provided by the Contractor, and whether or not such Liabilities are litigated, settled or reduced to judgment.
2. Obligation to Defend: Contractor shall, upon City's request, defend at Contractor's sole cost any action, claim, suit, cause of action or portion thereof which asserts or alleges Liabilities to the extent such Liabilities are caused by or result from any negligent act or omission or willful misconduct of Contractor, its subcontractors or agents, and their respective officers and employees, in connection with the performance or nonperformance of this Contract, whether such action, claim, suit, cause of action or portion thereof is well

founded or not.

3. Insurance Policies; Intellectual Property Claims: Except as may be expressly provided in this Section 6, the existence or acceptance by City of any of the insurance policies or coverages described in this Contract shall not affect or limit any of City's rights under this Section 6, nor shall the limits of such insurance limit the liability of Contractor hereunder. This Section 6 shall not apply to any intellectual property claims, actions, lawsuits or other proceedings subject to the provisions of Section 5.A., above. The provisions of this Section 6 shall survive any expiration or termination of this Contract.
7. Insurance Requirements. During the entire term of this Contract, Contractor shall maintain the following insurance.
  1. Minimum Scope of Insurance: Coverage should be at least as broad as:
    1. Insurance Services Office Form No. CG 0001 (Commercial General Liability);
    2. Insurance Services Office Form No.: CA 0001 (Ed. 1/87) (Automobile Liability, Code "any auto");
    3. Workers' Compensation as required by the Labor Code of the State of California, and Employers' Liability Insurance;
  2. Minimum Limits of Insurance: Contractor shall maintain limits no less than:
    1. Commercial General Liability; \$1,000,000 combined single limit per occurrence for bodily injury, personal injury and property damage.
    2. Automobile Liability: \$1,000,000 combined single limit per accident for bodily injury and property damage.
    3. Workers' Compensation and Employers' Liability: Workers' compensation limits as required by the Labor Code of the State of California and Employers' Liability limits of \$1,000,000 per accident.
  3. Deductibles and Self-Insured Retention's: Any deductibles or self-insured retentions must be declared to and approved by the City.
  4. Other Insurance Provisions: The policies are to contain, or be endorsed to contain, the following provisions:
    1. General Liability and Automobile Liability Coverages:
      1. City, its officials, employees and volunteers shall be covered as insured as respects: liability arising out of activities performed by or on behalf of Contractor; products and completed operations of Contractor; premises owned, leased or used by Contractor. The coverage shall contain no special limitations on the scope of the protection afforded to City, its officials, employees or volunteers.
      2. Contractor's insurance coverage shall be primary insurance as respects City, its officials, employees and volunteers. Any insurance or self-insurance maintained by City, its officials, employees or volunteers shall be in excess of Contractor's insurance and shall not contribute with it.
      3. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to City, its officials, employees or volunteers.
      4. Coverage shall state that Contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
    2. All Coverages:

Each insurance policy require by this Contract shall be endorsed to state that coverages shall not be

canceled except after thirty (30) days prior written notice has been given to City. In addition, Contractor agrees that it shall not reduce its coverage or limits on any such policy except after thirty (30) days prior written notice has been give to City and City approves the reduction in coverage or limits. Contractor further agrees that it shall not increase any deductibles or self-insured retentions on any such policy except after thirty (30) days prior written notice has been given to City and City approves such increase.

5. Acceptability of Insurers: Insurance shall be placed with insurers with a Bests' rating of no less than A:VII. This requirement may, however, be waived in individual cases for Errors and Omissions Coverages only; provided, however, that in no event shall a carrier with a rating below B:IX be acceptable.
6. Verification of Coverage: Contractor shall furnish City with certificates of insurance showing compliance with the above requirements and with original endorsements effecting all coverages required by this Contract. The certificates and/or endorsements shall set forth a valid policy number for City, and shall indicate the Issue Date, Effective Date and Expiration Date. The certificates and endorsements for each insurance policy shall be signed by a person authorized by the insurer to bind coverage on its behalf. The certificates and endorsements shall be forwarded to the City contract representative.
7. Payment Withhold: City shall withhold payments to Contractor if the certificates of insurance and endorsements required in subsection F, above, are canceled or Contractor otherwise ceases to be insured as required herein.
8. Equal Employment Opportunity. During the performance of this Contract, Contractor, for itself, its assignees and successors in interest, agrees as follows:
  1. Compliance With Regulations: Contractor shall comply with the Executive Order 11246 entitled "Equal Opportunity in Federal Employment", as amended by Executive Order 11375 and 12086, and as supplemented in Department of Labor regulations (41 CFR Chapter 60), hereinafter collectively referred to as the "Regulations".
  2. Nondiscrimination: Contractor, with regards to the work performed by it after award and prior to completion of the work pursuant to this Contract, shall not discriminate on the ground of race, color, religion, sex, national origin, age, marital status, physical handicap or sexual orientation in selection and retention of subcontractors, including procurement of materials and leases of equipment. Contractor shall not participate either directly or indirectly in discrimination prohibited by the Regulations.
  3. Solicitations for Subcontractors, Including Procurement of Materials and Equipment: In all solicitations either by competitive bidding or negotiations made by Contractor for work to be performed under any subcontract, including all procurement of materials or equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligation under this Contract and the Regulations relative to nondiscrimination on the ground of race, color, religion, sex, national origin, age, marital status, physical handicap or sexual orientation.
  4. Information and Reports: Contractor shall provide all information and reports required by the Regulations, or by any orders or instructions issued pursuant thereto, and shall permit access to its books, records, accounts, other sources of information and its facilities as may be determined by the City to be pertinent to ascertain compliance with such Regulations, orders and instructions. Where any information required of Contractor is in the exclusive possession of another who fails or refuses to furnish this information, Contractor shall so certify to the City, and shall set forth what efforts it has made to obtain the information.
  5. Sanctions for Noncompliance: In the event of noncompliance by Contractor with the nondiscrimination provisions of this Contract, the City shall impose such sanctions as it may determine to be appropriate including, but not limited to:
    1. Withholding of payments to Contractor under this Contract until Contractor complies;
    2. Cancellation, termination, or suspension of the Contract, in whole or in part.

6. Incorporation of Provisions: Contractor shall include the provisions of subsections A through E, above, in every subcontract, including procurement of materials and leases of equipment, unless exempted by the Regulations, or by any order or instructions issued pursuant thereto. Contractor shall take such action with respect to any subcontract or procurement as the City may direct as a means of enforcing such provisions including sanctions for noncompliance; provided, however, that in the event Contractor becomes involved in, or is threatened with, litigation with a subcontractor or supplier as a result of such direction, Contractor may request City to enter such litigation to protect the interests of City.
9. Compliance with Laws. The Contractor shall be responsible for strict compliance with all applicable laws, regulations, court orders and other legal requirements applicable to the work to be accomplished pursuant to the Contract, including without limitation the California Occupational Safety and Health Act and all applicable safety orders issued by the Division of Occupational Safety and Health, Department of Industrial Relations, State of California, and all applicable requirements of Underwriters Laboratories and the Federal Communication Commission.
10. Inspection. Merchandise will be inspected before acceptance by an authorized representative of the City of Sacramento for workmanship, appearance, proper functioning of all equipment and systems and conformance to all other requirements of the Contract. If deficiencies are found, it shall be the responsibility of the Contractor to pick up the merchandise, make necessary correction and redeliver the merchandise for re-inspection and acceptance. Payment and/or commencement of discount period (if applicable) will not be made until corrective action has been made.
11. Funding Availability.
  - A. The Contract is subject to the budget and fiscal provisions of the Charter and City Code of the City of Sacramento.
  - B. The City's payment obligation under the Contract shall not at any time exceed the amount of funds appropriated and approved for such purpose by the Sacramento City Council.
  - C. The Contract shall terminate without penalty at the end of the fiscal year in the event funds to make payment under the Contract are not appropriated and approved for such purpose by the City Council for the succeeding fiscal year. If such funds are appropriated for only a portion of the fiscal year this Contract shall terminate, without penalty, at the end of the term for which funds have been appropriated. In the event of such termination, the Contractor shall not be entitled to recover any costs incurred after termination, subject, further, to the limitation in subsection 11.B. of these General Conditions.
  - D. Notwithstanding any provision of the Contract Documents to the contrary, this section shall govern over any other provision of the Contract.
12. Inspection of Facilities. If requested by the City, the Contractor shall provide City with an inspection tour of Contractor's facilities at the location where the work under the Contract will be accomplished.
13. Material Safety Data Sheets (MSDS). It is mandatory for a manufacturer, Contractor or distributor to supply a MSDS with the first shipment of any hazardous material. Also at any time the content of an MSDS is revised, the Contractor shall provide new information relevant to the specific material.
14. Notification of Material Changes in Business. Contractor agrees that if it experiences any material changes in its business including, without limitation, a reorganization, refinancing, restructuring, leveraged buyout, bankruptcy, loss of key personnel, etc., it will immediately notify the City of the changes. Contractor also agrees to immediately notify the City of any condition which may jeopardize the scheduled delivery or fulfillment of Contractor's contractual obligations to the City. Upon filing for any bankruptcy or insolvency proceeding by or against the Contractor, whether voluntary or involuntary, or upon the appointment of a receiver, trustee, or assignee for the benefit of creditors, the Procurement Services Division reserves the right at its sole discretion to

terminate the Contract either for cause or for convenience as provided in Section 17 of these General Conditions.

15. **Payment and Invoicing.** Unless otherwise specified in the Contract Documents, payment for services rendered or materials provided and accepted by City will be made monthly, in arrears, after receipt of a proper invoice.

16. **Protection of Existing Facilities.** Contractor shall take every precaution to protect all public and private property during the performance of the Contract. Any damages caused by Contractor's personnel or equipment will be promptly repaired to the condition existing before the damage or be replaced. All such costs for such repairs or replacement shall be the sole responsibility of the Contractor.

17. **Termination.**

1. **Termination for Cause.** If the Procurement Services Manager determines that the Contractor's performance is not satisfactory, and notifies the Contractor of such determination in writing, the Contractor shall correct the unsatisfactory condition(s) within 5 days after receiving such notification. If the Contractor fails to correct the unsatisfactory condition(s) within 5 days, the Procurement Services Manager may declare the Contract terminated upon 30 days written notice and may, in the Procurement Services Manager's sole discretion, demand performance by the Contractor's surety, if any, or contract for performance of all or part of the remainder of Contract with another contractor. In the event two such notices of unsatisfactory performance are given in any calendar year, and in the event that Contractor shall again fail to satisfactorily perform pursuant to the Contract, City may thereupon terminate the Contract immediately, with no prior notice. In the event of termination hereunder, the Contractor and/or its surety shall be liable and assessed for any and all costs for re-procurement and completion of the Contract.

2. **Termination for Convenience.** The City may terminate the Contract, in whole or in part, for its convenience and without cause upon giving written notice to the Contractor. The City shall pay all reasonable costs associated with the Contract that the Contractor has incurred up to the date of termination and all reasonable costs associated with such termination of the Contract. However, the Contractor shall not be reimbursed for any anticipatory profits which have not been earned, or any other costs which have not been incurred, as of the date of termination.

3. **Termination After Completion Date.** If the Contractor fails to complete its performance of the Contract within the time specified in the Contract (including any approved extension of such time), if any, the Contract may be terminated and, in the event of such termination, the Contractor shall not be paid or allowed any further compensation for any costs incurred after such termination. The City may thereafter proceed to complete the Contract either by rebidding or otherwise, and the Contractor and its surety, if any, shall be liable to the City for all loss or damage that the City may suffer on account of the Contractor's failure to complete the Contract on time.

18. **Guarantee.** By submitting its bid, the Contractor guarantees that all merchandise delivered and/or work or services performed under the Contract shall meet the minimum requirements set forth herein. If it is

determined by the City that the merchandise delivered or work or services performed does not meet the minimum requirements of the Contract, the Contractor shall be required to correct the same at Contractor's sole expense.

19. **Entire Agreement; Order of Precedence.** The Contract Documents contain the entire agreement between the parties and supersedes whatever oral or written understanding they may have had prior to the execution of this Contract. No alteration to the terms of this Contract shall be valid unless approved in writing by Contractor, and by City, in accordance with applicable provisions of the Sacramento City Code. In the event of any conflict among the provisions of different Contract Documents, the conflict shall be resolved by giving precedence to the Contract Documents in the following order:

1. Post-Award Amendments.
2. Pricing Schedule(s), as corrected by City, if applicable.
3. Pre-Award Addenda.
4. Special Provisions.

5. Bid Instructions and Requirements.
  6. General Conditions
  7. Technical Specifications and/or Plans
20. Waiver. Neither City acceptance of, or payment for, any work performed or material supplied by Contractor, nor any waiver by either party of any default, breach or condition precedent, shall be construed as a waiver of any provision of this Contract, nor as a waiver of any other default, breach or condition precedent or any other right hereunder.
21. Enforcement of Contract. This Contract shall be governed, construed and enforced in accordance with the laws of the State of California. Venue of any litigation arising out of or connected with this Contract shall lie exclusively in the state trial court or Federal District Court located in Sacramento County in the State of California, and the parties consent to jurisdiction over their persons and over the subject matter of any such litigation in such courts, and consent to service of process issued by such courts.
22. Assignment Prohibited. The expertise and experience of Contractor are material considerations for this Contract. City has a strong interest in the qualifications and capability of the persons and entities who will fulfill the obligations imposed on Contractor under this Contract. In recognition of this interest, Contractor shall not assign any right or obligation pursuant to this Contract without the written consent of the City. Any attempted or purported assignment without City's written consent shall be void and of no effect.
23. Binding Effect. This Contract shall be binding on the heirs, executors, administrators, successors and assigns of the parties, subject to the provisions of Section 22, above.

DATE BID OPENED	11-8-06
EMPLOYEE INITIALS	V.M.
MARK ONE BOX FOR EACH ITEM ONLY	
<b>BID SECURITY</b>	
<input checked="" type="checkbox"/>	NONE REQUIRED
<input type="checkbox"/>	PROPERLY SIGNED
<b>BID DEPOSIT TYPE</b>	
<input type="checkbox"/>	BID BOND
<input type="checkbox"/>	CALIF. BANK CASHIERS CHECK
<input type="checkbox"/>	CERTIFIED CHECK
<input type="checkbox"/>	CASH
<input type="checkbox"/>	CALIF. BANK MONEY ORDER
<b>AFTER AWARD OF B</b>	
<input type="checkbox"/>	SECURITY RETURNED
<input type="checkbox"/>	SECURITY ACCEPTED
EMPLOYEE INITIALS	_____

## **SPECIAL PROVISIONS**

These Special Provisions apply to this Bid and to any resulting Contract/Agreement.

### **SERVICES**

Contractor shall provide to the City of Sacramento the services described in the Maintenance Performance Schedule(s) contained herein in accordance with the specifications in the Park Maintenance Services General Specifications and Provisions (PLS06-1). Contractor shall provide said services at the time, place, and in the manner specified. The Contractor shall not be compensated for services outside the scope of the services specified unless prior to the commencement of such services: (a) Contractor notifies the City that such service is deemed an additional service and Contractor estimates the additional compensation required for this activity; and (b) the City, after notice, approves, in writing, the additional service and amount of compensation therefore.

### **FEE SCHEDULE/MANNER OF PAYMENT**

- A. **Fees.** Fees shall be paid in conformance with the Price Schedule(s) submitted by Contractor in response to this Invitation for Bid and set forth herein.
- B. **Payment Terms.** Payment terms are net 30 unless Contractor offers a prompt payment discount at the time of invoicing. All prompt payment discounts, if taken, shall be computed from the date of completion of service, or from date of receipt of invoice, whichever is latest.
- C. **Invoicing.** Request for payment shall be sent to:

Parks Operations Division  
5730 24<sup>th</sup> Street, Bldg. 12  
Sacramento, CA 95822  
Office (916) 433-6203  
ATTN: Wally Cole

### **FACILITIES AND EQUIPMENT**

Contractor shall, at its sole cost and expense, furnish all facilities and equipment that may be required for furnishing services pursuant to this Agreement.

### **GENERAL PROVISIONS**

The provisions set forth in Exhibit "B" of the Park Maintenance Services General Specifications and Provisions (PLS06-1), which include insurance requirements, are part of this Agreement. In the event of any inconsistency between said provisions and any other terms or conditions of this Agreement, these provisions shall prevail.

### **CONTRACT TERM**

- A. Any contract(s) resulting from this bid shall be effective from date of award by City Council or January 1, 2007, whichever occurs later and shall end December 31, 2007.
- B. **Option to Extend** The contract may be extended on a year-to-year basis, however, in no case shall the initial contract period, combined with any extension(s) exceed a total term in excess of three (3) years. The City reserves the right to renew the contract under the terms and conditions of the "Park Maintenance Services General Specifications and Provisions" being used by the City at the time of renewal.

### **PURCHASE ORDER**

- A. A Purchase Order will be issued to the Contractor awarded the Bid on behalf of the City organization(s) who will be ordering items/services covered in the contract. The contract will consist of the Purchase Order and the Invitation for Bid document and will incorporate all items and provisions in the Invitation for Bid document, the submitted Pricing Schedules and other submissions, and the "Landscape Maintenance Services General Specifications and Provisions". Each Purchase Order will cite a specific dollar value to cover a particular item or specified period of time. If a contract is for a specific period of time and extends beyond the close of the City's fiscal year of June 30th, a second purchase order may be issued.
- B. A Purchase Order does not supersede any provision of the resulting contract. Performance time and dates are determined solely by the contract, and any modification thereto.
- C. Delivery of material and/or services is not to begin until receipt of the Purchase Order and/or other notification by the City Procurement Services Manager.

### **PRICE ADJUSTMENTS**

No price changes are permitted during the first term of the agreement. If the agreement is extended beyond the initial term, prices quoted may be subject to adjustment based on changes in the Consumer Price Index for All Urban Consumers, San Francisco-Oakland-San Jose area.

### **DRUG-FREE WORKPLACE POLICY**

The City of Sacramento is committed to providing a safe workplace for its employees and citizens alike. An essential part of this commitment is keeping the work environment free from drugs. In 1989, to assist in the achievement of this end, the City established a Drug-Free Workplace Policy.

As a contractor doing business with the City, it is expected that your firm will also implement a drug-free policy that informs your employees of the dangers and prohibition of drug abuse and that you will join with the City in maintaining a drug-free workplace.

If, in the performance of work under this contract, any employee of the Contractor exhibits unacceptable behavior that may be related to use of drugs or alcohol, the City reserves the right to discuss the employee's behavior with the Contractor. If the unacceptable behavior persists, the City may require that the employee be removed from all work under this contract.

### **CONFERENCE (PRE-AWARD)**

The apparent lowest responsible Contractor may be required to attend a pre-award conference at a mutually acceptable time at which all requirements of these specifications will be reviewed. At that time, samples of forms, reports etc., will be submitted by the Contractor for final approval.

### **CHANGES IN THE WORK**

The Contractor may be ordered in writing by the Project Manager, without invalidating this contract, to make changes in the work within the general scope of this contract consisting of additions, deletions, or other revisions. The Contractor, prior to the commencement of such changed or revised work, shall submit to the City written copies of any claim for adjustment to the contract amount and time of completion for such revised work in accordance with the procedure set forth in the contract documents.

**CONTRACT REPRESENTATIVE**

A. The City Representative (hereinafter referred to as "Inspector") for this Bid and any resulting Agreement is:

Dan Giammona  
(Name)

Park Operations Supervisor  
(Title)

(916) 808-4070  
(Telephone)

All contractor questions pertaining to performance under this agreement will be referred to the above named person, or the representative's designee.

B. The Contractor Representative for this Agreement is:

Cassie Nunes  
(Name)

Commercial Sales Manager  
(Title)

916-451-7566  
(Telephone)

C. All correspondence relating to the bidding and contracting process is to be addressed to:

City of Sacramento  
Procurement Services Division  
Attn: Barbara Collins – Program Analyst  
915 I Street, 2<sup>nd</sup> Floor  
Sacramento, CA 95814

**QUANTITIES (ESTIMATES)**

The quantities specified are based upon the best estimates available and are subject to increase or decrease.

**SUBCONTRACTS AND ASSIGNMENTS**

No portion of the work or services, except for the purchase of necessary goods and materials, to be supplied hereunder (including the use of consultants) may be subcontracted in whole or in part, nor assigned by the contractor, nor may assignment of any money due or to become due the contractor under this contract be made without the prior written consent of the City.

Where authorized by the City, the contractor shall select all subcontractors and suppliers on a competitive basis to the maximum practicable extent consistent with the objectives and requirements of the contract.

**PROTECTION OF EXISTING FACILITIES**

Contractor shall take every precaution to protect all public and private property during the performance of this contract. Contractor shall re-secure property to which access was gained prior to leaving. Any damages caused by Contractor's personnel or equipment will be promptly repaired to the condition existing before the damage or be replaced. All such costs for such repairs or replacement shall be the sole responsibility of the Contractor. Contractor payments for work performed may be withheld until any such damage is repaired to the City's satisfaction. **Note: All damage shall immediately be reported to the contract representative.**

**COMPLIANCE WITH OSHA**

The Contractor shall be responsible for strict compliance with all requirements of the California Occupational Safety and Health Act (OSHA) that are applicable to the work to be accomplished pursuant to this contract. OSHA shall be construed to include, but not be limited to, all applicable safety orders issued by the Division of

Occupational Safety and Health, Department of Industrial Relations, State of California. In the event the Contractor, or any of his employees, shall observe any violation of OSHA in or on the premises on which the Contractor is to perform work pursuant to this contract, the Contractor shall immediately give written notice to the City of such violation.

**DISMISSAL OF UNSATISFACTORY EMPLOYEES**

The Contractor shall only furnish employees who are competent and skilled for work under this contract. If, in the opinion of the City, an employee of the Contractor is incompetent or disorderly, refuses to perform in accordance with the terms and conditions of the contract, threatens or uses abusive language while on City property, or is otherwise unsatisfactory, that employee shall be removed from all work under this contract.

**DEFAULT BY CONTRACTOR**

In case of default by Contractor, the City reserves the right to procure the articles or services from other sources and to hold the Contractor responsible for any excess costs occasioned to the City thereby.