



WCA

Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com

FILED

November 6, 2006

NOV 08 2006

City of Sacramento
Attn: City Clerks Office
Historic City Hall
915 I Street, 1st Floor
Sacramento, CA 95814

By The
Office of The City Clerk

RE: TREE PRUNING AND REMOVAL SERVICES
BID NUMBER: B071187038

DUE: Tuesday, November 8, 2006 @ 2:00 p.m.

To Whom It May Concern:

Thank you for allowing us the opportunity to submit a bid to perform Tree Pruning & Removal Services for the City of Sacramento. Enclosed please find our bid package for the abovementioned project. Once the bid results are official, we respectfully request a summary of bid results via fax at (714) 991-1027. If you have any questions or require additional information, please do not hesitate to call me at (800) 521-3714.

Once again thank you for the opportunity. We look forward to working for the Tree Pruning & Removal Services for this very important project.

Sincerely,

Victor M. Gonzalez
Director of Marketing

West Coast Arborists, Inc.

2200 E. Via Burton Street • Anaheim, CA 92806 • 714.991.1900 • 800.521.3714 • Fax 714.956.3745



CITY OF SACRAMENTO

PROCUREMENT SERVICES DIVISION

Invitation for Bid Number: B071187038

REQUEST FOR BIDS
And
Contract Specifications

FOR: Tree Pruning and Removal Services

Bids Must Be Received Prior To 2:00 P.M. on November 8, 2006

Submit Bids To: City Clerk's Office
915 "I" Street, First Floor
Historic City Hall
Sacramento, CA 95814

Pre-Bid Conference: November 2, 2006 10:30 A.M.
Mandatory: Yes City Corporation Yard – South
 No 5730 24th St, Bldg. 12A (Urban Forest Services)
Sacramento, CA 95822

NAME AND ADDRESS OF BIDDER SUBMITTING THIS BID:
(Bidder to complete the following information)

Name of Bidder: West Coast Arborists, Inc.

Address: 2200 E. Via Burton St.

City, State, Zip Code: Anaheim, CA 92806

Phone Number: 800-521-3714

Email Address: vgonzalez@wcainc.com

BID

BID NO. B071187038

FOR SERVICES/SUPPLIES: Tree Pruning and Removal Services

To the City of Sacramento:

The undersigned bidder (hereafter referred to as the "bidder" or the "Contractor") submits the attached bid, and certifies as follows: that the only persons or parties interested in this bid as principals are those named herein as bidder; that this bid is made without collusion with any other person, firm, or corporation; that in submitting this bid the bidder has examined all of the Contract Documents identified below; that the bidder proposes and agrees that if this bid is accepted, the bidder will execute and fully perform the contract for which bids are called; that the bidder shall perform all the work and/or furnish all the materials specified in the Contract Documents, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that the bidder shall take in full payment therefor, the prices set forth in the attached Pricing Schedule

CONTRACT DOCUMENTS

Performance of and payment for the contract for which bids are called shall be subject to all terms and conditions of the Request for Bids, the Bid Instructions and Requirements, the Bid, the Pricing Schedule(s), the Items Requiring Bidder Response, the Required Submittals, the General Conditions, and any Addenda, Amendments, Special Provisions, Specifications. Plans or other requirements applicable to performance of the work and/or furnishing the materials specified herein. Such documents, referred to herein as the 'Contract Documents', are fully incorporated herein by this reference and are collectively referred to as the 'Contract'. By submitting this Bid, the Contractor agrees to fully perform each and every provision of the Contract, provided that City awards the Contract to the Contractor, and provided further that City shall have no obligation hereunder unless and until such award is made. Contractor shall not make any changes to this form without City's written approval, and any changes made without such approval shall be void.

To Be Filled Out By Bidder

NAME OF CONTRACTOR: West Coast Arborists, Inc.

ADDRESS: 2200 E. Via Burton St., Anaheim, CA 92806

PHONE #: 800-521-3714 FAX #: 714-991-1027

STATE TAX I.D. #: SREA24840441 FED. TAX I.D. #: 95-3250682

City of Sacramento Business Operation Tax Certificate #: 143658
(Contract award will not be processed if Certificate Number is missing)

TYPE OF BUSINESS ENTITY (check one):
 Individual/Sole Proprietor
 Corporation
 Partnership
 Limited Liability Company
 Other (please specify: _____)

BY: (signature of authorized person) 

PRINT NAME: Patrick Mahoney

TITLE: President

Note: All information submitted in or in connection with a bid is submitted under penalty of perjury. The City shall have the right to terminate at any time any contract awarded pursuant to a bid that contains false information.

FOR CITY USE ONLY

The Bid was opened on _____.

Bid Bond Required: No; Yes - Amount: \$_____

Received: Cashiers or Certified Check drawn on a California bank; Surety Bond

City Clerk/Procurement Services Manager

CONTRACT AWARD

Bid Items Included in the Contract: All Items, unless otherwise specified below

Specify: _____

Contract Not-to-Exceed Amount: \$_____

Award Date: _____

CONTRACT APPROVAL

Approved as to Form:

Approved:

Attest:

City Attorney

City Manager
(Or Authorized Designee)

City Clerk

PRICING SCHEDULE

For furnishing to the City of Sacramento prices in accordance with the provisions and specifications contained herein:

Note: All items in each Section of the Price Sheets must be priced in order for the bid to be considered responsive.

The estimated hours and dollar amount for hourly rates are for bid evaluation purposes only. Hourly rates for unscheduled work are based on initiation and termination of assignment and do not include travel time from base location to work location. Rates should be based on a typical three-person crew, including a qualified lead worker. Equipment needs should include a truck equipped with a chip box and an aerial lift with a minimum working height of 70 feet, a brush chipper, and all associated tools and equipment to complete a typical tree pruning or removal assignment per the General Requirements that follow in this document.

Projected Work per Contract Year			
General Pruning - Individual Pruning by Service Requests			
Size Class	Quantity	Cost Per Tree	Total
0 - 12 d.b.h.	20	\$ 100.00	\$ 2,000.00
13 - 24 d.b.h.	300	\$ 200.00	\$ 60,000.00
25 - 36 d.b.h.	200	\$ 350.00	\$ 70,000.00
37 - 48 d.b.h.	40	\$ 500.00	\$ 20,000.00
49+ d.b.h.	25	\$ 500.00	\$ 12,500.00
Section 1 Subtotal	585	\$	\$ 164,500.00
Programmed General Pruning			
Size Class	Quantity	Cost Per Tree	Total
0 - 12 d.b.h.	100	\$ 50.00	\$ 5,000.00
13 - 24 d.b.h.	200	\$ 150.00	\$ 30,000.00
25 - 36 d.b.h.	150	\$ 250.00	\$ 37,500.00
37 - 48 d.b.h.	30	\$ 400.00	\$ 12,000.00
49+ d.b.h.	20	\$ 400.00	\$ 8,000.00
Section 2 Subtotal	500	\$	\$ 92,500.00
Tree Removal to 6 inches above soil line			
Size Class	Quantity	Cost Per Tree	Total
0 - 12 d.b.h.	10	\$ 150.00	\$ 1,500.00
13 - 24 d.b.h.	20	\$ 600.00	\$ 12,000.00
25 - 36 d.b.h.	50	\$ 1,000.00	\$ 50,000.00
37 - 48 d.b.h.	25	\$ 2,000.00	\$ 50,000.00
49+ d.b.h.	25	\$ 2,000.00	\$ 50,000.00
Section 3 Subtotal	130	\$	\$ 163,500.00
Dutch Elm Disease Removals to 6 inches above soil line			
Size Class	Quantity	Cost Per Tree	Total
0 - 12 d.b.h.	5	\$ 150.00	\$ 750.00
13 - 24 d.b.h.	15	\$ 600.00	\$ 9,000.00
25 - 36 d.b.h.	20	\$ 1,200.00	\$ 24,000.00
37 - 48 d.b.h.	35	\$ 2,000.00	\$ 70,000.00
49+ d.b.h.	35	\$ 2,000.00	\$ 70,000.00
Section 4 Subtotal	110	\$	\$ 173,750.00

Palms Pruning			
Size Class	Quantity	Cost Per Tree	Total
Date Palm under 55' working height	60	\$ 190.00	\$ 11,400.00
Date Palm over 55' working height	10	\$ 190.00	\$ 1,900.00
Wash.sp under 55' working height	10	\$ 130.00	\$ 1,300.00
Wash.sp over 55' working height	20	\$ 130.00	\$ 2,600.00
Section 5 Subtotal	100	\$	\$ 17,200.00

Crown Reduction/Crown Clean (English Elms)			
Size Class	Quantity	Cost Per Tree	Total
25 - 36 d.b.h.	5	\$ 1,000.00	\$ 5,000.00
37 - 48 d.b.h.	40	\$ 1,300.00	\$ 52,000.00
49+ d.b.h.	55	\$ 1,600.00	\$ 88,000.00
Section 6 Subtotal	110	\$	\$ 145,000.00

Hourly Rates for Unscheduled Work			
*General Crew Rate	50	\$ 180.00	\$ 9,000.00
Section 7 Subtotal	50	\$	\$ 9,000.00

BID SUMMARY SHEET

Note: All items in each Section of the Price Sheets must be priced in order for the bid to be considered responsive.

<u>SECTION</u>	<u>SERVICE</u>	<u>TOTAL PER SECTION</u>
1.	General Prune	\$ 164,500.00
2.	Programmed General Prune	\$ 92,500.00
3.	Tree Removal	\$ 163,500.00
4.	Dutch Elm Diseased Tree Removal	\$ 173,750.00
5.	Palms Prune	\$ 17,200.00
6.	Crown Reduction/Crown Clean Elms	\$ 145,000.00
7.	Unscheduled Hourly Work	\$ 9,000.00
GRAND TOTAL		\$ 765,450.00

DRUG-FREE WORKPLACE POLICY AND AFFIDAVIT

***BID PROPOSAL MAY BE DECLARED NONRESPONSIVE IF THIS FORM (COMPLETED) IS NOT ATTACHED.
Pursuant to City Council Resolution CC90-498 dated 6/26/90 the following is required.***

The undersigned contractor certifies that it and all subcontractors performing under this Agreement will provide a drug-free workplace by:

1. Publishing a "Drug-Free Workplace" statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Establishing a Drug-Free Awareness Program to inform employees about:
 - a. The dangers of drug abuse in the workplace.
 - b. The contractor's policy of maintaining a drug-free workplace.
 - c. Any available drug counseling, rehabilitation, and employee assistance program.
 - d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace.
3. Notify employees that as a condition of employment under this Agreement, employees will be expected to:
 - a. Abide by the terms of the statement.
 - b. Notify the employer of any criminal drug statute conviction for a violation occurring in the workplace.
4. Making it a requirement that each employee to be engaged in the performance of the Agreement be given a copy on the "Drug-Free Workplace" statement.
5. Taking one of the following appropriate actions, within thirty (30) days of receiving notice from an employee or otherwise receiving such notice, that said employee has received a drug conviction for a violation occurring in the workplace:
 - a. Taking appropriate disciplinary action against such an employee, up to and including termination; or
 - b. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement or other appropriate agency

* I certify that no person employed by this company, corporation, or business has been convicted of any criminal drug statute violation on any job site or project where this company, corporation or business was performing was within three years of the date of my signature below.

EXCEPTION: _____
Date Violation Type Place of Occurrence

If additional space is required use back of this form.

*** The above statement will also be incorporated as a part of each subcontract agreement for any and all subcontractors selected for performance on this project.**

DRUG-FREE WORKPLACE POLICY AND AFFIDAVIT, continued

IN THE EVENT THIS COMPANY, CORPORATION, OR BUSINESS IS AWARDED THIS CONTRACT, AS A RESULT OF THIS BID; THE CONTRACTOR WITH HIS/HER SIGNATURE REPRESENTS TO THE CITY THAT THE INFORMATION DISCLOSED IN THIS DOCUMENT IS COMPLETE AND ACCURATE. IT IS UNDERSTOOD AND AGREED THAT FALSE CERTIFICATION IS SUBJECT TO IMMEDIATE TERMINATION BY THE CITY.

The Representations Made Herein On This Document Are Made Under Penalty Of Perjury.

CONTRACTOR'S NAME:

BY: _____ Date: 11/6/06
Signature Title

Effects of violations: a. Suspension of payments under the Agreement. b. Suspension or termination of the Agreement. c. Suspension or debarment of the contractor from receiving any Agreement from the City of Sacramento for a period not to exceed five years.

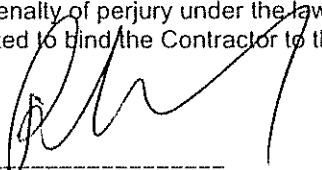
**DECLARATION OF COMPLIANCE
Living Wage Ordinance**

Name of Contractor: West Coast Arborists, Inc.
Address: 2200 E. Via Burton St., Anaheim, Ca 92806

The above-named contractor ("Contractor") hereby declares and agrees as follows:

1. I have read and understand the Living Wage Requirements provided to me by the City of Sacramento ("City") in connection with the City's request for proposals or other solicitation for the performance of services under a City contract
2. As a condition of receiving the City contract, I agree to fully comply with the Living Wage Requirements, as well as any additional requirements that may be specified in the City's Living Wage Ordinance codified at Chapter 3.58 of the Sacramento City Code (the "Ordinance"). If required by the Ordinance, I will pay not less than the minimum compensation specified in the Ordinance to my employees, for all time spent performing any work under my City contract.
3. If the amount of my City contract is less than \$100,000, as a condition of receiving this contract I will notify the City in writing if the aggregate value of my City contract and of any other Nonprofessional Services contract(s) covered by the Ordinance that the City has awarded to me within the previous 12 months, is \$100,000 or more.
4. I acknowledge and agree that the Living Wage Requirements, the Ordinance and this Declaration shall constitute part of my City contract, and that these provisions shall govern in the event of any conflict with any other provisions of the contract.
5. I further acknowledge and agree that any violation of the Living Wage Requirements or the Ordinance constitutes a material breach of my City contract, and that, if such a breach occurs, the City will be authorized to terminate the contact, and pursue all available legal and equitable remedies.
6. If requested by the City, I will promptly submit certified payroll records to the City, for myself and/or for my subcontractor(s), as requested by the City, and I will take any other steps as may be required by the City to determine whether my subcontractor(s) or I have complied with the Living Wage Requirements and the Ordinance.
7. I will require all of my subcontractors who are covered by these requirements to comply with the Living Wage Requirements and any additional requirements that may be specified in the Ordinance, and I will include these requirements in all subcontracts covered by the Ordinance.
8. I will defend, indemnify and hold harmless the City, its officers and employees against any claims, actions, damages, costs (including reasonable attorney fees) or other liabilities of any kind arising from any violation of the City's Living Wage Requirements or the Ordinance by me or by any subcontractor retained to perform work or provide services under my City contract.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that I am authorized to bind the Contractor to the provisions of this Declaration


Signature of Authorized Representative
Print name: Patrick Mahoney
Title: President

Date: 11/6/06

DECLARATION OF COMPLIANCE
Equal Benefits Ordinance (Page 1 of 3)

West Coast Arborists, Inc.
Name of Contractor

2200 E. Via Burton St., Anaheim, CA 92806
Address

The above named contractor ("Contractor") hereby declares and agrees as follows:

1. I have read and understand the Non-Discrimination In Employee Benefits By City Contractors Ordinance ("Ordinance") provided to me by the City of Sacramento ("City") in connection with the City's request for proposals or other solicitations for the performance of services, or for the provision of commodities, under a City contract or agreement ("Contract").
2. As a condition of receiving the City Contract, I agree to fully comply with the requirements of the Ordinance, codified as Chapter 3. 54 of the Sacramento City Code.
3. I understand, to the extent that such benefits are not preempted or prohibited by federal or state law, employee benefits covered by the Ordinance, are any of the following:
 - a. Bereavement Leave
 - b. Disability, life, and other types of insurance
 - c. Family medical leave
 - d. Health benefits
 - e. Membership or membership discounts
 - f. Moving expenses
 - g. Pension and retirement benefits
 - h. Vacation
 - i. Travel benefits
 - j. Any other benefit offered to employees

I agree that should I offer any of the above listed employee benefits, that I will offer those benefits, without discrimination between employees with spouses and employees with domestic partners, and without discrimination between the spouses and domestic partners of such employees.

4. I understand that I will not be considered to be discriminating in the provision or application of employee benefits under the following conditions or circumstances:
 - a. In the event that the actual cost of providing a benefit to a domestic partner or spouse, exceeds the cost of providing the same benefit to a spouse or domestic partner of an employee, I will not be required to provide the benefit, nor shall it be deemed discriminatory, if I require the employee to pay the monetary difference in order to provide the benefit to the domestic partner or to the spouse
 - b. In the event I am unable to provide a certain benefit, despite taking reasonable measures to do so, if I provide the employee with a cash equivalent, I will not be deemed to be discriminating in the application of that benefit.

DECLARATION OF COMPLIANCE
Equal Benefits Ordinance (Page 2 of 3)

- c. If I provide employee benefits neither to employee's spouses nor to employee's domestic partners.
- d. If I provide employee benefits to employees on a basis unrelated to marital or domestic partner status.
- e. If I submit, to the Program Coordinator, written evidence of making reasonable efforts to end discrimination in employee benefits by implementing policies which are to be enacted before the first effective date after the first open enrollment process following the date the Contract is executed with the City.

I understand that any delay in the implementation of such policies may not exceed one (1) year from the date the Contract is executed with the City, and applies only to those employee benefits for which an open enrollment process is applicable.

- f. Until administrative steps can be taken to incorporate, in the infrastructure, nondiscrimination in employee benefits

The time allotted for these administrative steps will apply only to those employee benefits for which administrative steps are necessary and may not exceed three (3) months from the date the Contract is executed with the City.

- g. Until the expiration of a current collective bargaining agreement(s) where, in fact, employee benefits are governed by a collective bargaining agreement(s).

- h. I take all reasonable measures to end discrimination in employee benefits by either requesting the union(s) involved agree to reopen the agreement(s) in order for me to take whatever steps are necessary to end discrimination in employee benefits or by my ending discrimination in employee benefits without reopening the collective bargaining agreement(s).

- i. In the event I cannot end discrimination in employee benefits despite taking all reasonable measures to do so, I provide a cash equivalent to eligible employees for whom employee benefits (as listed previously), are not available

Unless otherwise authorized in writing by the City Manager, I understand this cash equivalent must begin at the time the union(s) refuse to allow the collective bargaining agreement(s) to be reopened or no longer than three (3) months from the date the Contract is executed with the City.

- 5. I understand that failure to comply with the provisions of Section 5. (a) through 4. (i), above, will subject me to possible suspension and/or termination of this Contract for cause; repayment of any or all of the Contract amount disbursed by the City; debarment for future contracts until all penalties and restitution have been paid in full; deemed ineligible for future contracts for up to two (2) years; the imposition of a penalty, payable to the City, in the sum of \$50.00 for each employee, for each calendar day during which the employee was discriminated against in violation of the provisions of the Ordinance.
- 6. I understand and do hereby agree to provide each current employee and, within ten (10) days of hire, each new employee, of their rights under the Ordinance. I further agree to

DECLARATION OF COMPLIANCE
Equal Benefits Ordinance (Page 3 of 3)

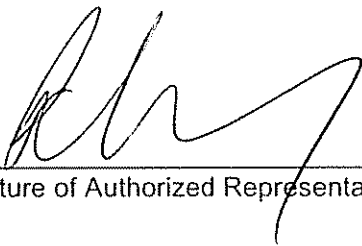
maintain a copy of each such letter provided, in an appropriate file for possible inspection by an authorized representative of the City. I also agree to prominently display a poster informing each employee of these rights

7. I understand that I have the right to request an exemption to the benefit provisions of the Ordinance when such a request is submitted to the Procurement Services Division, in writing with sufficient justification for resolution, prior to contract award.

I further understand that the City may request a waiver or exemption to the provisions or requirements of the Ordinance, when only one contractor is available to enter into a contract or agreement to occupy and use City property on terms and conditions established by the City; when sole source conditions exist for goods, services, public project or improvements and related construction services; when there are no responsive bidders to the EBO requirements and the contract is for essential goods or services; when emergency conditions with public health and safety implications exist; or when the contract is for specialized legal services if in the best interest of the City.

8. In consideration of the foregoing, I shall defend, indemnify and hold harmless, the City, its officers and employees, against any claims, actions, damages, costs (including reasonable attorney fees), or other liabilities of any kind arising from any violation of the City's Equal Benefits Requirements or of the Ordinance by me.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that I am authorized to bind the Contractor to the provisions of this Declaration.



Signature of Authorized Representative

11/6/06

Date

Patrick Mahoney

Print Name

President

Title

ITEMS REQUIRING BIDDER RESPONSE

NOTE: Bidders must provide responses where indicated to the following items. Failure to provide a response to each of the items in this section may be grounds for rejection of bid.

1. ESBD PROGRAM REQUIREMENTS

On February 9, 1999, the Sacramento City Council adopted an Emerging and Small Business Development program to provide enhanced opportunities for the participation of small business enterprises (SBEs) and emerging business enterprises (EBEs) in the City's contracting and procurement activities. The E/SBD program establishes an annual emerging and small business enterprise (E/SBE) participation goal for the City's contracts and agreements, and authorizes City departments to require minimum E/SBE participation levels in individual contracts and agreements so that the annual E/SBE participation goal can be met.

The City has established a minimum 20% participation level for E/SBEs for this bid. Pursuant to City Code Section 3.60.270, no bidder shall be considered a responsive bidder unless its bid meets or exceeds this minimum participation level.

Bidders shall include copies of their certification as a SBE or EBE and the SBE or EBE certifications for each subcontractor listed on the attached "Subcontractor and E/SBE Participation Verification" form (Attachment 2) with their bid. Failure to submit the required E/SBE information will be grounds for finding the bid nonresponsive.

ESBE CERTIFICATION

- A. SBE utilized to meet the E/SBE participation requirement must be certified as such by the City, as defined herein, prior to the time bids are received. A State of California Department of General Services (DGS) SBE certification can be used toward getting a City certification, however, the City certification process must be complete prior to the time bids are received.
- B. An EBE utilized to meet the E/SBE participation requirement must be certified as such by the City, as defined herein, prior to the time bids are received.

DETERMINATION OF ESBE PARTICIPATION LEVEL

- A. The percent of E/SBE participation shall be determined based on the dollar amount of the work or services to be performed (1) by the bidder, if it is a certified E/SBE, and/or (2) by certified E/SBE subcontractors designated in the bid, relative to the total dollar amount of the bid.
- B. To receive credit for participation, a E/SBE must perform a commercially useful function; i.e., must be responsible for the execution of a distinct element of the work or services and must carry out its responsibility by actually performing, managing, or supervising the work or services.

E/SBE REQUIREMENTS OF SUCCESSFUL BID

- A. E/SBE RECORDS – The Contractor shall maintain records of all agreements with certified E/SBE subcontractors for one (1) year after receiving final payment from the City. Such records shall show the name and business address of each E/SBE subcontractor and the total dollar amount actually paid each E/SBE subcontractor. Upon completion of the contract, a summary of these records shall be prepared, certified correct by the Contractor's authorized representative and furnished to the City. The Contractor shall provide such other information, records, reports, certifications or other documents as may be required by City, to determine compliance with any provision of the E/SBD program or these requirements.
- B. REPORTING REQUIREMENTS AND SANCTIONS – Failure to provide specific information, records, reports, certification, or any other documents required for compliance with these requirements shall be considered noncompliance with the agreement. If the Contractor fails to correct a deficiency within fifteen (15) days after notification, a deduction may be made from the agreement amount. The deduction shall be ten (10) percent of the estimated value of the services performed during the month, not to be less than \$1,000 nor exceed \$10,000.

ITEMS REQUIRING BIDDER RESPONSE, continued

- C. PERFORMANCE OF E/SBE SUBCONTRACTORS – The E/SBEs listed as subcontractors by the Contractor shall perform the work or services for which they are listed unless the Contractor has received prior written authorization from the City to perform the work or services in another manner. If the City approves the substitution of an E/SBE listed as a subcontractor by the Contractor, the Contractor will be required to make good faith efforts to replace the original E/SBE subcontractor with another certified E/SBE subcontractor.

DEFINITIONS

Emerging Business Enterprise (EBE)

The City shall certify EBEs utilizing the small business certification criteria and standards of the State of California, General Services Department, Office of Small Business Certification and Resources, that were in effect on December 1, 1998, provided that the size standard, industry by industry, shall be set at 50% of the State small business certification criteria and standards that were in effect on December 1, 1998.

Small Business Enterprise (SBE)

The City shall certify SBEs utilizing the small business certification criteria and standards of the State of California, General Services Department, Office of Small Business Certification and Resources. A State of California Department of General Services SBE certification can be used toward getting a City certification, however, the City certification process must be complete prior to the time bids are received.

Contractor

The successful bidder who is awarded the contract by the City.

Subcontractor

The individual, partnership, corporation, firm or other entity entering into a contract or agreement with the Contractor to perform a portion of the work or services under the contract.

2. SBE/EBE FIVE PERCENT (5%) BID EVALUATION PREFERENCE

On February 9, 1999, the Sacramento City Council adopted an Emerging and Small Business Development program to provide enhanced opportunities for the participation of small business enterprises (SBEs) and emerging business enterprises (EBEs) in the City's contracting and procurement activities. Any bid or quotation submitted by a firm that is certified as an EBE or SBE by the City of Sacramento, will receive a five percent (5%) bid evaluation preference for the purpose of determining the lowest responsible bidder. If, after applying the 5% bid evaluation preference, the bid of an SBE/EBE firm receiving such preference is determined to be the lowest responsible bid, the award will be made for the actual amount bid. To receive this bid evaluation preference, a firm must be certified as a SBE or EBE at the time of bid opening. Questions regarding eligibility for SBE/EBE certification should be addressed to the City of Sacramento Office of Small Business Development at (916) 808-6747.

A. SMALL OR EMERGING BUSINESS ENTERPRISE (SBE/EBE) CERTIFICATION

Is the firm submitting the bid certified by the City of Sacramento as a small or emerging business enterprise?
Check the appropriate block below:

YES - the firm submitting the bid is certified by the City of Sacramento as a small or emerging business enterprise.

NO - the firm submitting the bid is not certified by the City of Sacramento as a small or emerging business enterprise

If the response to the above is YES, provide the City of Sacramento
Certification Number _____

ITEMS REQUIRING BIDDER RESPONSE, continued

3. PRICING SCHEDULE

Bidders must complete and return with their bid the PRICING SCHEDULE, Pages 10-11.

4. DRUG-FREE WORKPLACE POLICY AND AFFIDAVIT

Bidders must sign and return with their bid the Drug-Free Workplace Policy Affidavit, Pages 12-13.

5. LIVING WAGE ORDINANCE DECLARATION OF COMPLIANCE

Bidders must sign and return with their bid the Living Wage Declaration, Page 14.

6. NON-DISCRIMINATION IN EMPLOYEE BENEFITS BY CITY CONTRACTORS ORDINANCE (EBO) DECLARATION OF COMPLIANCE

Bidders must sign and return with their bid the Non-Discrimination in Employee Benefits by City Contractors Ordinance (EBO) Declaration of Compliance, Pages 15-17.

7. PAYMENT DISCOUNT

Will you offer a prompt payment discount? Yes or No (Net 30 days)

If Yes, the Payment Discount is 2 % for payment within 20 calendar days, which will be computed from the date delivery is made and is accepted by the City, or the date a proper invoice is received, whichever is later.

PAYMENT DISCOUNTS SHALL BE CONSIDERED IN AWARDING THE CONTRACT AS SET FORTH IN THE 'BID INSTRUCTIONS AND REQUIREMENTS', PARAGRAPH 11 (ENTITLED "PAYMENT DISCOUNTS")

8. CONTRACTOR'S HISTORY & REFERENCES

Contractor shall provide the following information with bid:

- a. History of Company
- b. References: Include name and phone number of contact person



REFERENCES

Customer: City of San Jose

Contact: Ralph Mize, City Arborist
1404 Mabury Road
San Jose, CA 95133

Phone: 408-277-2756
Dates: 06/1999 to 8/2005
Budget: \$700,000

WCA performs clearance tree trimming of City owned trees for the purpose of creating ample right-of-way clearance for utility vehicles and for chip seal operations. The project also includes full tree trimming and inventory updates. This project is an annual contract.

Customer: City of Pleasanton

Contact: Lisa Hagopian, Park Superintendent
123 Main Street
Pleasanton, CA 94566

Phone: 925-931-5650
Dates: 06/2000 to Present
Annual Budget: \$250,000

Complete tree maintenance services for all City-owned trees including emergency crew response and other services on an "as needed" basis. This project is an annual contract.

Customer: City of Monterey

Contact: Robert Reid, Park Supervisor
23 Ryan Ranch Road
Monterey, CA 93940

Phone: 831-646-3860
Dates: 09/1999 to Present
Annual Budget: \$100,000

Annual maintenance of city owned trees based on crew rental. Also provide tree maintenance for the Naval Department within the City of Monterey. This project is an annual contract.

Customer: City of Davis

Contact: Rob Cain, City Arborist
23 Russell Blvd
Davis, CA 95616

Phone: 530-681-6539
Dates: 09/2001 to Present
Annual Budget: \$175,000

Annual maintenance of selected city-owned trees. Also, provide miscellaneous tree maintenance for other City Departments within the City of Davis. This project is an annual contract.

Additional References:

City of Salinas

Contact: Rick Morasca

Phone: 831-758-7105

City of San Ramon

Contact: Victor Mendoza

Phone: 925-973-2800

City of Lodi

Contact: Ray Fye

Phone: 209-333-6740

City of Brentwood

Contact: Ken DeSilva

Phone: 925-516-5400



State of California * Department of General Services * Arnold Schwarzenegger, Governor

PROCUREMENT DIVISION

Office of Small Business and DVBE Certification

707 Third Street, 1st Floor, Room 400 * PO Box 989052

West Sacramento, California 95798-9052 * (800) 559-5529

SB APP 20060501

May 1, 2006

REF# 0031966
FALLEN LEAF TREE SERVICE INC
6000 MIDWAY ST STE 400
SACRAMENTO CA 95828

Dear Business Person:

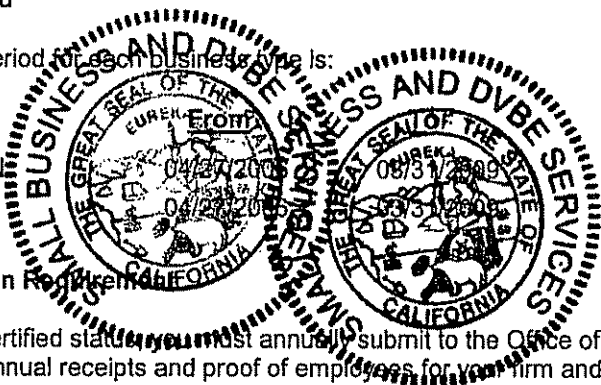
Congratulations on your certified small business status with the State of California. Your certification entitles you to benefits under the state's Small Business Participation Program within state contracting, including a five percent bidding preference and special provisions under the Prompt Payment Act.

Certification period

Your certification period for each business type is:

Industry

CONSTRUCTION
SERVICE



Annual Submission Requirements

To maintain your certified status, you must annually submit to the Office of Small Business and DVBE Certification (OSDC), proof of annual receipts and proof of employees for your firm and each of your affiliates (if any).

Proof of Annual Receipts

Submit to OSDC, a copy of your firm's and any affiliate firm's ENTIRE federal tax return each year following your certification. Include ALL accompanying schedules, forms, statements, and any other support documents filed with that specific tax return.

If you request a tax filing extension with the Internal Revenue Service, submit to our office a copy of the extension form. When your tax returns are filed, submit a copy of the entire federal tax return to our office.

Proof of Employees

If you have employees whose taxable wages are reported to the California Employment Development Department (EDD) on a quarterly basis, you must annually submit to our office along with your proof of annual receipts, proof of employees for your firm and any affiliates.

We will accept a copy of the EDD's "Quarterly Wage and Withholding Report" (Form DE6) or other format accepted by the EDD. Your employee documents must cover the same four quarters as the tax return you submit for your proof of annual receipts.

If you have out-of-state employees, submit the employee documentation comparable to EDD's "Quarterly Wage and Withholding Report" for the same four-quarter period.

Maintained Your Online Certified Firm Profile

Office of Small Business and DVBE Certification

REF# 0031966 FALLEN LEAF TREE SERVICE INC

May 1, 2006
SB APP 20060501

2

A secure access feature on our website enables you to maintain certain company profile information, including customizable keywords to best describe your business specialties with. Details about the Certified Firm Profile and your secure logon information are available on the final page of this letter. Please keep your logon information page in a secure place and DO NOT share it with anyone or include it with any of your bid documents or submittals.

Reporting Business Changes

You must notify OSDC of all business changes or your certification status will be subject to revocation. The enclosed "Certification Information Change" form identifies specific items that may be reported using the change form and it identifies other changes that require a new certification application submittal.

Prompt Payment Rubber Stamp

The Prompt Payment Act requires state agencies to pay the undisputed invoices of certified small businesses and registered nonprofit organizations on a timely basis. Prompt payment is reinforced by adding interest penalties for late payment. Covered under the Act are certified small businesses that are either a service, manufacturer, or non-manufacturer firm, and nonprofit organizations registered with OSDC.

Compensation on late or unpaid progress payments for certified construction firms is addressed in Public Contract Code, Section §10261.5.

Use of the prompt payment rubber stamp alerts state agencies of a firm's certified small business or registered nonprofit status.

Ordering a rubber stamp

To purchase a prompt payment rubber stamp, complete and submit the enclosed Prompt Payment Rubber Stamp Order Form.

Proof of Eligibility

Maintain this original certification letter for future business needs. To demonstrate your firm's small business eligibility, include a copy of this letter in your state contract bid submittals.

Prior to contract award, agencies will assure the vendor is in compliance with Public Contract Code, Section 10410 et seq. addressing conflict of interest for state officers, state employees or former state employees.

Certification Renewal

A renewal application will be mailed to you prior to the expiration of your small business certification. If you do not receive an application, please call us so that you may timely renew your certification.

Office of Small Business and DVBE Certification

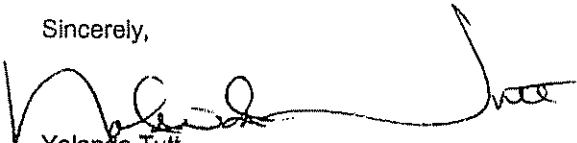
REF# 0031966 FALLEN LEAF TREE SERVICE INC

May 1, 2006
SB APP 20060501

3

If you have any questions, please contact me at 800.559.5529 (Procurement Division receptionist) or 916.375.4940 (OSDC receptionist), by e-mail yolanda.tutt@dgs.ca.gov, or by fax 916.375.4950. The Procurement Division oversees many programs to further state contracting participation. For more information regarding these programs, visit our website at www.pd.dgs.ca.gov/smbus, or visit the Procurement Division's website at www.dgs.ca.gov/pd.

Sincerely,



Yolanda Tutt
Certification Officer
Office of Small Business and DVBE Certification

Office of Small Business and DVBE Certification

REF# 0031966 FALLEN LEAF TREE SERVICE INC

May 1, 2006
SB APP 20060501

4

**Standard Industrial Classification (SIC) Code(s)
Certification Approval Attachment**

You selected the following Standard Industrial Classification (SIC) codes and/or contractor's license classifications to describe your firm's business:

***Construction firms are classified by their California contractor's license classification(s).**

<u>Industry</u>	<u>4-Digit SIC Code*</u>	<u>SIC Code Description</u>
CONSTRUCTION	D-49	Tree Service

INTRODUCTION

MISSION STATEMENT

"Tree care professionals serving communities who care about trees."

OUR VISION

West Coast Arborist's (WCA) vision is to deliver the best Urban Forestry Management Program in California. We achieve our vision by making total quality our way of doing business, by relentless pursuit of full customer satisfaction in every respect, by empowering our trained people, by leading the industry in state-of-the-art urban tree care services, and by performing superior and safe operations on a 7 day a week, 24 hours a day basis.

Our corporate values include listening to our customers and improving our services to meet their needs. We are committed to providing superior performance and are accountable for our actions and results. Our leadership sets clear goals and expectations for the organization, is supportive of our outstanding and diverse WCA team, and provides and seeks frequent feedback from our customers.

As a corporate citizen, WCA's responsibility and accountability are to the communities where we do business. We hold ourselves to the highest standards of ethical conduct and environmental responsibility, communicating openly with our customers and the communities in which we work.



WCA crews working in the City of Fullerton

100% CUSTOMER SATISFACTION

Customer satisfaction is our top priority. We guarantee your complete satisfaction with all aspects of our services. Our dedication to customer service has earned WCA a reputation unequalled in the industry for dependability, integrity, quality and courtesy.

We authorize our employees to do whatever is necessary to achieve the highest quality results. We know that high quality work saves our customers precious time and is far more cost effective if we do our work properly the first time. We are committed to courteous and prompt customer service to fully resolve any problem. We will immediately re-do any deficient work, no questions asked.

STAFF QUALIFICATIONS

PATRICK O. MAHONEY, President



Professional Registration

California State Contractors License #313843, Class C61 & C27
International Society of Arboriculture Certified Arborist #WE-1172



Mr. Mahoney founded West Coast Arborists, Inc. in 1972. As President and Chief Executive Officer, Mr. Mahoney oversees the complete operation of the company. Under his direction the company has grown from 3 employees and 2 trucks to over 400 employees with a 400 plus unit fleet. Life Member in good standing of Western Chapter ISA, Society of Commercial Arborists, Municipal Arborists Association, Street Tree Seminar, Tree Care Industry Association, Maintenance Superintendents Association, Utility Arborists Association, California Oak Foundation, the Palm Society and associated with many other environmentally concerned organizations.

Professional Affiliation

*Past President 1996-97 - Western Chapter I.S.A.
Founder - So. California Tree Trimmers Jamboree
Award of Achievement - I.S.A., 1998*

*Served 1989-97 - I.S.A. Certification Committee
Award of Merit - Western Chapter I.S.A., 1997*

ROSE M. EPPERSON, Vice President



Professional Registration

California State Contractors License #654265, Class C61 & D49
International Society of Arboriculture Certified Arborist #WE-1045
Associate of Arts, Liberal Arts, *Rancho Santiago College*



Mrs. Epperson has been with West Coast Arborists, Inc. since August 1979, and she has been a director at WCA since 1992. Her experience lies in accounting and administration. She is responsible for all administrative and accounting functions on a corporate level. She has been involved in the implementation and management of our computerized accounting, estimating and job costing programs. Member in good standing of Tree Care Industry Association, Street Tree Seminar, Western Chapter International Society of Arboriculture and various other civic organizations.

Professional Affiliation

*Past President 2002-03 - Western Chapter I.S.A. Past President, 1994 - Street Tree Seminar, Inc.
Administrator - So. California Tree Trimmers Jamboree President's Award - Western Chapter I.S.A., 1997*

RICHARD MAHONEY, Vice President



Professional Registration

International Society of Arboriculture Certified Arborist #WE-1171
Bachelor of Business Administration, *University of Houston, Texas*



Mr. Mahoney has been associated West Coast Arborists, Inc. since 1972, he has over thirty years in the arboriculture field. He is responsible for internal operations, management of fleet maintenance, repairs and purchasing. Prior to his present position with West Coast, he spent two years as Vice President of Operations for Golden Coast Environmental Services, a computer oriented urban forestry consulting firm in Irvine, CA. With extensive background in information systems management, Mr. Mahoney oversees the computer operations of West Coast Arborists, Inc. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

STAFF QUALIFICATIONS

RANDY THOMPSON Vice President/Area Manager



Professional Registration

International Society of Arboriculture Certified Arborist #WE-1043

Mr. Thompson has been with West Coast Arborists, Inc. since September of 1978. He has over twenty-five years experience in the arboriculture field. Responsibilities within the company are broad. He is responsible for estimating, scheduling, personnel and daily operations. As an Area Manager, he is responsible for field operations and management of crews throughout Orange County. Through his employment he has gained valuable experience in computer estimating and costing programs which are essential in the efficient operation of tree care crews. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



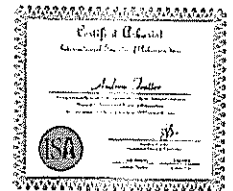
ANDREW R. TROTTER Vice President, Field Operations Manager



Professional Registration

International Society of Arboriculture Certified Utility Arborist #WE-642AU

Mr. Trotter has been with West Coast Arborists, Inc. since August of 1982. Prior to that, he had eight years experience in the tree care industry. After working as a Foreman for eight years, Mr. Trotter was promoted to Field Operations Manager in March of 1990. As Field Operations Manager, he supervises all of the field operations as well as managing our wood recycling facility in Irvine. Mr. Trotter has over thirty years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



Professional Affiliation

Past President - Street Tree Seminar

State Board Member - California Urban Forest Council

Past Board Member - Maintenance Superintendents Association

DEBORAH DEPASQUALE Vice President, Contract Services



Professional Registration

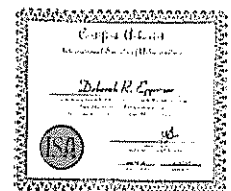
International Society of Arboriculture Certified Arborist #WE-3812

B.A., Entrepreneurial Management minor in Political Science

California State University, Fullerton

Employee of the Year, WCA 1995

Ms. DePasquale has been with West Coast Arborists, Inc. since November of 1993. Before that time, she worked as a consultant for WCA and was a Senior Account Executive for a finance company for five years. Her responsibilities include managing the Customer Service Department, Billing, Inventory and Master Plans and Special Projects. Ms. DePasquale has over sixteen years computer experience and thirteen years in the tree care industry. She receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



STAFF QUALIFICATIONS

CHRISTOPHER CRIPPEN Vice President, MIS



Professional Registration
Microsoft Certified Professional

Mr. Crippen has been with West Coast Arborists, Inc. since October of 1995. At that time, he had four years experience as a computer programmer for an insurance company. As a computer programmer, he supports the tree inventory software created by West Coast, as well as customizes each software package for each City. In addition, he maintains the inventory databases compiled by the Inventory Specialists. He has over thirteen years computer programming experience and nine years experience in the tree care industry.

VICTOR GONZALEZ Vice President, Marketing

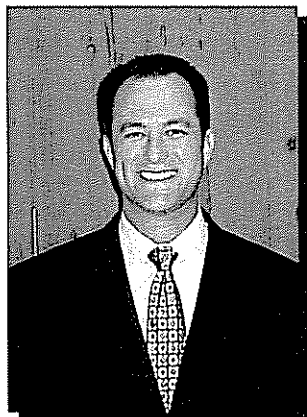


Professional Registration
International Society of Arboriculture Certified Arborist #WE-7175A
Bachelor of Science, Engineering Technology
California State University, Long Beach



Mr. Gonzalez has been with West Coast Arborists, Inc. since June of 1999. During the previous two years, he worked as a Public Works Inspector for a private engineering firm in Orange and Los Angeles counties. Before that time, he served the City of Bellflower for four years as an Executive Assistant to the Director of Public Services. His responsibilities included contract administration, project management, and customer service within the Public Works Department. He has over seven years of city government and public works experience. Currently, Mr. Gonzalez is involved in creating a comprehensive sales and marketing plan for WCA.

JEFF MYERS Controller



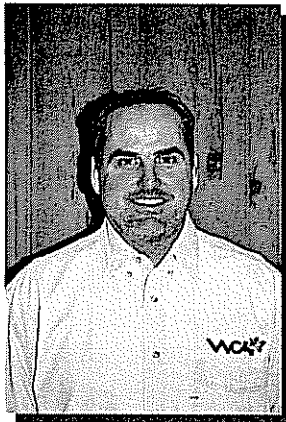
Professional Registration
Bachelor of Arts, Business Administration, Accounting
California State University, Fullerton
Certified Public Accountant

Mr. Myers has been with West Coast Arborists, Inc. since November of 2005. He is currently responsible for the oversight of the financial reporting process and strategic financial planning. During the previous eleven years he worked as a Certified Public Accountant, most recently as an Audit Director for McGladrey & Pullen. In this capacity he was responsible for overseeing the financial reporting for his clients, business development, staff recruitment and technical reviews.

Professional Affiliations
Member - California Society of Certified Public Accountants
Member - American Institute of Certified Public Accountants

STAFF QUALIFICATIONS

STEVE HUNT Area Manager, Central California



Professional Registration

International Society of Arboriculture Certified Arborist #WE-1044

Mr. Hunt has been with West Coast Arborists, Inc. since May of 1991. Before that time, he worked for a residential tree service as a Leadworker/Foreman for five years. He was the eighth Foreman here at WCA and was promoted to Area Manager over ten years ago. As an Area Manager, he is responsible for field operations and management of crews in the Central California/Fresno area. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Hunt has over eighteen years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

DAVID COOPER Area Manager, West Los Angeles

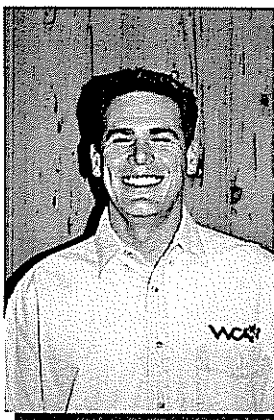


Professional Registration

International Society of Arboriculture Certified Arborist #WE-497

Mr. Cooper has been with West Coast Arborists, Inc. since August of 1994. Before that time, he worked as a sales manager for thirteen years. As an Area Manager, he is responsible for field operations and management of crews in the West Los Angeles area. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Cooper has over twenty years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

JASON PINEGAR Area Manager, Northern California



Professional Registration

International Society of Arboriculture Utility Certified Arborist #WE-2039

Mr. Pinegar has been with West Coast Arborists, Inc. since December of 1993. Before that time, he worked for a residential tree service as a tree trimmer for two years. As an Area Manager, he is responsible for field operations and management of crews in the Northern California and Bay area. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Pinegar has over thirteen years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

STAFF QUALIFICATIONS

UTILITY LINE CLEARANCE TREEWORERS

The State's Occupational Safety and Health Administration (Cal/OSHA) requires that employers of line clearance tree trimmers and aerial lift operators to certify that their workers have received specific training in accordance with the American National Standard's Institute Z133.2 guidelines. We have an extensive training program that aids in the development of the Utility Line Clearance Treeworkers. Below is a list of our own fully employed Utility Line Clearance Treeworkers:

Jose Aguayo	Elio Cuevas	Miguel Macias	Jorge Orozco	Enrique Sandoval
Mario Aguayo	Jesus Flores	Eduardo Martinez	Emiliano Ortega	Salomon Silva
Antonio P. Aguilar	Juan J.B. Gallegos	Francisco Lopez	Joel Ortiz	Gabriel Soto
J. Nick Alago	Felix Garcia	Juan Lopez	Hermínio Padilla	Miguel Angel Soto
Ariel Alonso	Jose de Jesus Garcia	Miguel Macias	Alejandro Perez	Tom Townsend
Jose A. Alvarez	Jose Manuel Garcia	Eduardo Martinez	Lorenzo Perez	Jose T. Vega
Eduardo Avila	Ventura Gomez	Rebecca Mejia	Rene Portillo	Jeffery Williams
Martin G. Avila	James Goss	Filandro Menjivar	Martin Quintero	J. Charles Working
Saul G. Avila	Jose Guardado	Fernando Miller	Francisco Ramirez	Antonio Zuniga
Eugene Barrietos	Felix Hernandez	Jesus A. Montes	Adan Reynaga	
Joseph Bartolo	Lita Lira	Michael Morris	Hugo Angel Rincon	
Dario D. Cabrera	Armando Lopez	Prospero Noriega	Adam Rodriguez	
Efren Campa-Rascon	Francisco Lopez	Rene Nunez	Guillermo Rodriguez	
Jose Luis Coronel	Juan Lopez	Antonio Olivares	Valentin Roman	

PEST CONTROL ADVISOR AND APPLICATOR



California Agriculture Production Consultants Association (CAPCA) is a professional association that promotes and educates the licensed Pest Control Advisor (PCA), thereby fostering the highest quality pest management standards while recognizing our responsibility to the public, our employees, and the environment.



Shawn A. Guzik, Pest Control Applicator #QL39125
Paul Webb, Pest Control Advisor #QL02023

CONSULTING ARBORIST

Tony Uno



Professional Registration

American Society of Consulting Arborists (ASCA)

ASCA Consulting Academy Graduate 2002

A.A. Degree, Ornamental Horticulture, Orange Coast College

ISA Certified Arborist #WE-6204A

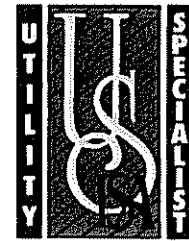


Mr. Uno has over fifteen years of nursery, landscape, and arboriculture experience, and in the last nine years he has concentrated his studies on arboriculture, starting with ethnobotany studies while living in Japan. He currently provides a variety of consulting services, including writing arborist reports, producing street tree master plans, developing tree palettes, providing species recommendations, evaluating tree health and condition, providing recommendations for basic tree problems, assessing environmental or human-related damage to trees, diagnosing biotic and/or abiotic problems afflicting trees, evaluating trees that are potential safety risks, performing appraisals, reviewing and commenting on municipal ordinances, arborist reports, documents, and design blueprints, developing strategies for construction-related tree protection and preservation, and overseeing construction projects involving protected trees, for numerous existing municipal contracts in Orange, Los Angeles, Ventura, Santa Barbara, Riverside, San Bernardino, and San Diego Counties.

STAFF QUALIFICATIONS

CERTIFIED ARBORISTS

International Society of Arboriculture Arborist Certification provides an educationally challenging program designed to upgrade the knowledge and proficiency levels in the tree care profession. Having an I.S.A. Certified Arborist oversee the project is vital for the quality and craftsmanship of proper urban tree care. Our Arborists accumulate 10 Continuing Education Units (CEUs) annually, which help to ensure that they are keeping up with the latest research and techniques. Below is a list of our I.S.A. Certified Arborists:



J. Nick Alago *	WE-4396AU	Steve Hunt	WE-1044A	Michael Palat *	WE-6541AU
Robert Barr	WE-1401A	Brian Koch	WE-0341A	Lorenzo Perez	WE-7443A
Joseph Bartolo *	WE-2034AU	Lita Lira	WE-1906A	Jason Pinegar *	WE-039AU
David Cooper	WE-0497A	Ignacio Lopez	WE-7329A	Rene Portillo *	WE-2038AU
Jason Davlin	WE-7628A	Jorge Magana	WE-3460A	Frank Quinn	WE-1085A
Deborah DePasquale	WE-3812A	Patrick Mahoney	WE-1172A	Randy Thompson	WE-1043A
Al Epperson *	WE-0719AU	Richard Mahoney	WE-1171A	Robert Thompson	WE-0915A
Rose Epperson	WE-1045A	Gail Manzanedo	WE-3858A	Shawn Tosh	WE-6824A
James Goss	WE-1042A	Rebecca Mejia	WE-2355A	Andrew Trotter *	WE-0642A
Victor Gonzalez	WE-7175A	Filandro Menjivar *	WE-7014AU	Anthony Uno	WE-6204A
Shawn A. Guzik *	WE-3182AU	Michael Morris	WE-1095A	Jeffery Williams	WE-1100A
Felix Hernandez	WE-2037A	Hermínio Padilla	WE-7552A	J. Charles Working	WE-1592A

* denotes Utility Specialist designation

CERTIFIED TREEWORERS

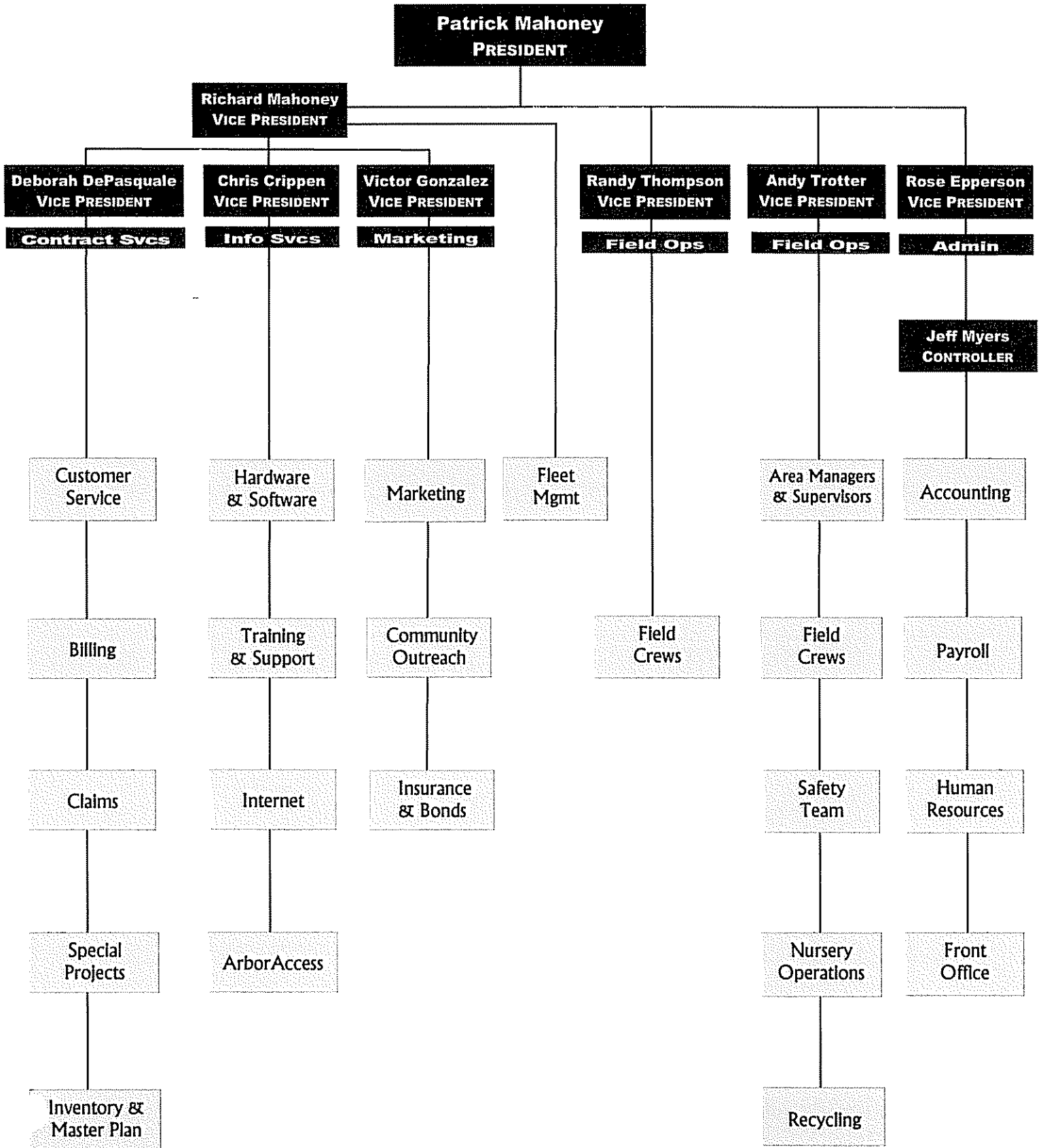
The purpose of the ISA Treeworker Certification is to establish a meaningful standard of skill and work quality, to establish and measure a level of training and knowledge, to encourage continuing education, and to promote safe work practices. In an effort to provide the best possible urban tree care, WCA hires, trains and assigns Certified Tree Workers for our projects. This insures that a minimum level of training and knowledge for arboriculture has been obtained and that safe work practices and overall safety will be performed. We ensure continuing education and training for those Tree Workers who may wish to gain knowledge in arboriculture or who may want to become Certified Arborists. Below is a list of our Western Chapter I.S.A. Certified Tree Workers:



Jose Luis Abalos	1472	Gabriel Gamino	1051	Eduardo Martinez	1087	Adan Reynaga	0435
Jesus Abila	1094	Felix Garcia	1003	Joel Martinez	1447	Hugo Angel Rincon	0614
Jose Aguayo	1050	Gabriel Ortiz Garcia	1426	Marcos R. Martinez	1661	Daniel Rivas	1609
Nelson Aguirre	1460	Ventura Gomez	1190	Varaquiel Martinez	0431	Joel M. Rivera	1206
Ariel Alonso	0489	Antonio Gradilla	0971	Filandro Menjivar	1075	Adam Rodriguez	0493
Jose A. Alvarez	1497	Jose Guardado	1665	Santos Menjivar	1007	Jose Rodriguez	0594
Salvador Avelar	1278	Raymundo Gutierrez	1074	Fernando Miller	1053	Teodoro Rodriguez	1207
Eduardo Avila	0420	Fausto Guzman	1116	Alberto J. Monterosa	1400	Valentin Roman	1402
Saul G. Avila	0421	Felix Hernandez	0424	Hector Montes	1296	Rene Rosales	1259
Manuel Barragan	1461	Pedro A. Hernandez	1503	Jesus A. Montes	0583	Isaias Sanchez	1073
Martin Barrera	1136	Rafael Hernandez	1192	Michael Morris	0240	Salustio Sanchez	1508
Juan Becerra	0637	Steve Hunt	0426	Rene Nunez	1141	Enrique Sandoval	1272
Manuel Briano	1606	Eljlo Ibarra-Cardoso	1070	Jorge Orozco	1026	Salomon Silva	0858
Jose Abel Cancino	1663	Carlos Ixta	1052	Joel Ortiz	0993	Ruben Soriano	1286
Manuel Candelario	0577	Jorge Jiminez	0990	Juan Ortiz	1505	Miguel Angel Soto	1432
Agustin Carrillo	1097	Jose Jiminez	1076	Demetrio Oseguro	1008	Juan Tellez	1656
Antonio Castellanos	0491	Celso Lepe	1118	Marco A. Padilla	1603	Robert Thompson	0219
Ruben Cornejo	1110	Lita Lira	0426	Aurelio Paz-Guzman	1191	Jose Irene Vega	1174
Camerino Coronel	1297	Alfredo A. Lopez	0925	Celestino Perez	1120	Jose Trinidad Vega	1164
Jose Luis Coronel	0851	Armando Lopez	1255	Eustorgio Perez	0643	Marco A. Vergara	1465
Leonel Cortez	1188	Francisco Lopez	0992	Lorenzo Perez	0781	Francisco Villanueva	1552
Pedro Cuevas	1001	Juan Lopez	1431	Rene Portillo	0579	Cesarío Wenceslao	1011
Jorge Duenas	1002	Sergio Lopez Rivera	1103	Martin Quintero	0644	Jeffery Williams	0437
J. Refugio Escamilla	1268	Miguel Macias	1024	Francisco Ramirez	1009	J. Charles Working	0647
Faustino Espinosa	1510	Jose I. Mancilla	1299	Ramon Ramirez	1069	Walter E. Zaldana	1529
Pedro B. Fuentes	1547	Juan Marquez	0430	Rogelio Ramirez	0377		

STAFF QUALIFICATIONS

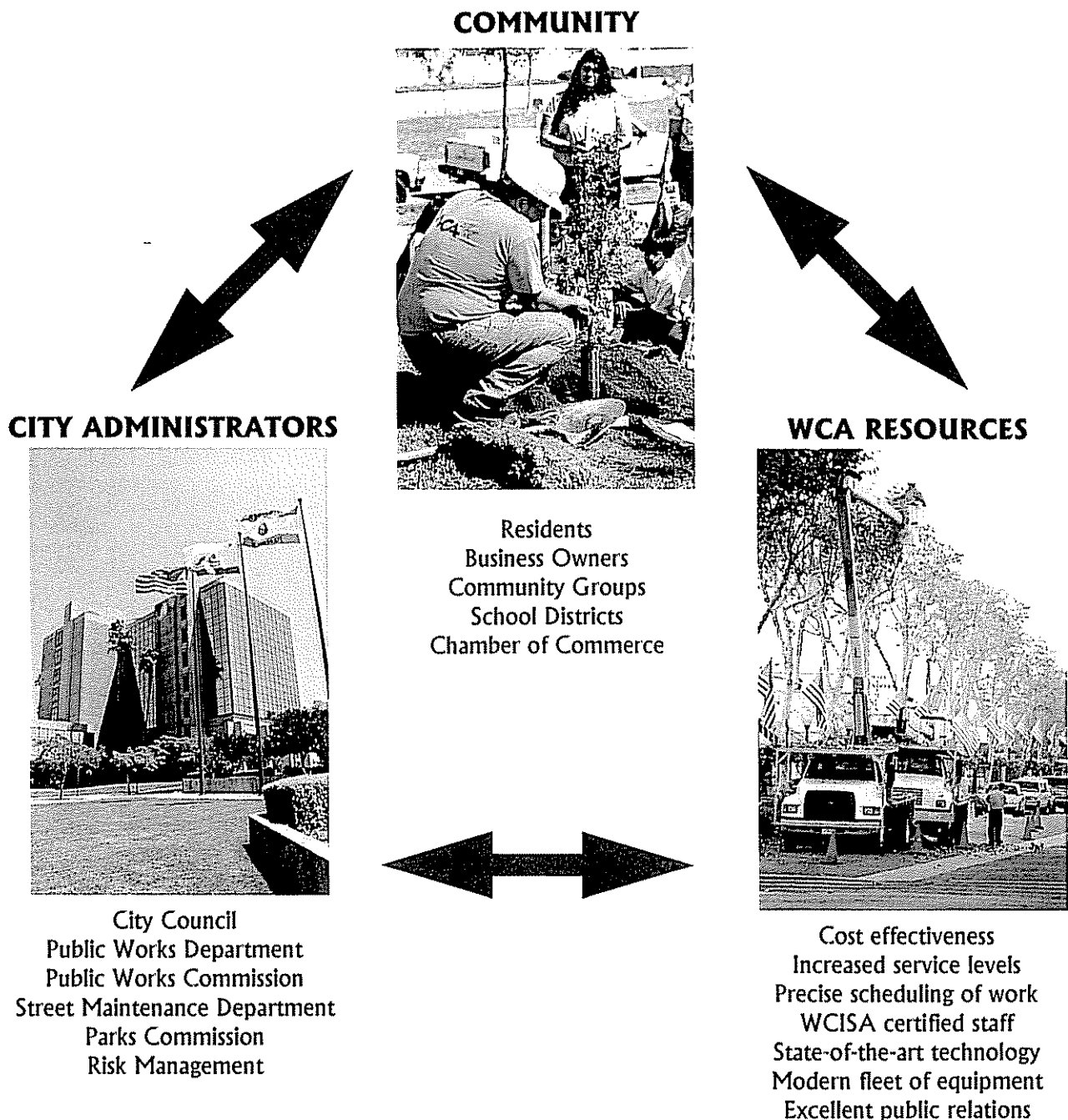
ORGANIZATIONAL CHART



INTRODUCTION

INTERACTIVE PARTNERSHIP IN URBAN TREE CARE

We believe in an Interactive Partnership where municipalities can confidently rely on WCA to assist them with any of their tree care needs. Our goals in urban tree care are to extend the life of all trees, preserve public safety, and produce a reliable source of shade, beauty, and the many benefits that result from healthy trees in parks and City right-of-ways.

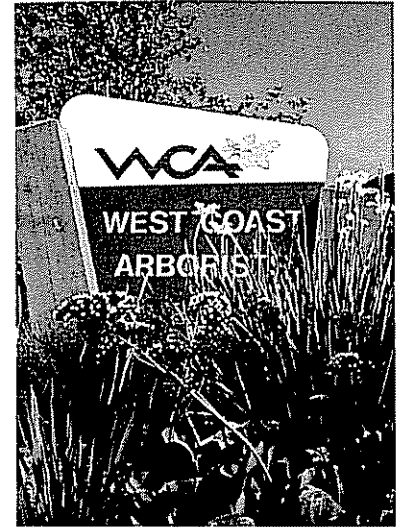


WCA is committed to a pro-active policy that reflects our sense of corporate and social responsibility. We have the qualifications, equipment, and corporate capabilities to meet the community's environmental and public safety needs. Our certified teams ensure the community that the work performed will be in accordance with industry standards. Our large fleet of equipment allows us to dedicate specific pieces to the City. Our support staff aids the field team with tailored information and database access which provides communities with a comprehensive urban tree care program.

CORPORATE CAPABILITIES

GENERAL BUSINESS STATEMENT

West Coast Arborists, Inc., is committed to successfully completing each project in accordance with the specifications, budget, schedule and with the highest quality of service. Our customers' satisfaction is a direct result of our means to carry out each project. Listed below are some of our corporate capabilities, which not only provide a sense of comfort and confidence to our customers, but also assure them of our continuous ability to carry out the duties of managing their urban forest.



- In business continuously and actively since 1972
- Contractor's License C61 & C27
- Dunn & Bradstreet rating 1A2
- Over \$2,000,000 line of credit available
- Bonded by CBIC, an A+ rated company
- Over 450 employees
- Over 30 Certified Arborists
- Over 100 Certified Treeworkers
- In house fleet maintenance with 14 full-time mechanics
- Equal Opportunity Employer
- Drug-free workplace
- Award winning staff
- Outstanding reputation in quality tree care, community, and customer service
- 14,000 sq. ft. Headquarters located in Anaheim, *company-owned*
- Nursery license through the Department of Agriculture
- Satellite facilities located in Fresno, Stockton and Irvine
- Fully insured with insurance up to \$5 million
- Federal Tax ID #95-3250682, current on all taxes and filings with state and federal government
- Pioneered a well developed system of information management, human resource supervision & job tracking
- Sales volume over \$35 million annually
- Retained earnings of over \$4 million
- Fleet of over 500 modern vehicles
 - over 110 aerial towers
 - over 75 dump/chipper trucks
 - over 20 roll off trucks
- Active member
 - International Society of Arboriculture (ISA)
 - Maintenance Superintendents Association (MSA)
 - California Landscape Contractors Association (CLCA)
 - Tree Care Industry Association (TCIA)
 - Street Tree Seminar (STS)
 - California Urban Forest Council (CaUFC)
 - California Agricultural Pest Control Association (CAPCA)
 - California Park & Recreation Society (CPRS)
 - Risk and Insurance Management Society (RIMS)

Certificate of Insurance

This certificate is issued as a matter of information only and confers no rights upon you the certificate holder. This certificate is not an insurance policy and does not amend, extend, or alter the coverage afforded by the policies listed below.

This is to certify that (Name and address of Insured)

WEST COAST ARBORISTS, INC
2200 EAST VIA BURTON
ANAHEIM, CA 92806-1221



is, at the issue date of this certificate, insured by the Company under the policy(ies) listed below. The insurance afforded by the listed policy(ies) is subject to all their terms, exclusions and conditions and is not altered by any requirement, term or condition of any contract or other document with respect to which this certificate may be issued.

Expiration Type		Eff./Exp. Date(s)	Policy Number(s)	Limits of Liability		
<input type="checkbox"/>	Continuous*			Coverage afforded under WC law of the following states:	Employers Liability	
<input checked="" type="checkbox"/>	Extended	04/01/2006 / 04/01/2007	WA2-16D-039499-066		CA	Bodily Injury By Accident
<input checked="" type="checkbox"/>	Policy Term			\$1,000,000		Each Accident
Workers Compensation				Bodily Injury By Disease		\$1,000,000
					Bodily Injury By Disease	
					\$1,000,000	Each Person
General Liability		04/01/2006 / 04/01/2007	TB2-161-039499-016	General Aggregate-Other than Prod/Completed Operations		
<input type="checkbox"/>	Claims Made			\$2,000,000		
<input checked="" type="checkbox"/>	Occurrence			Products/Completed Operations Aggregate		
Retro Date				\$2,000,000		
				Bodily Injury and Property Damage Liability	Per Occurrence	
		\$1,000,000				
		Personal and Advertising Injury	Per Person / Organization			
		\$1,000,000				
		Other Liability	Other Liability			
		\$100,000 Fire Legal Liability	\$5,000 Medical Payment			
Automobile Liability		04/01/2006 / 04/01/2007	AS7-161-039499-036	Each Accident - Single Limit - B. I. and P. D. Combined		
<input checked="" type="checkbox"/>	Owned			\$1,000,000		
<input checked="" type="checkbox"/>	Non-Owned			Each Person		
<input checked="" type="checkbox"/>	Hired			Each Accident or Occurrence		
				Each Accident or Occurrence		
Umbrella Excess Liability		04/01/2006 / 04/01/2007	TH1-161-039499-046	\$5,000,000		
		04/01/2006 / 04/01/2007	YY2-161-039499-026			

C O M M E N T S
RE: Land Park Picnic Area Tree Trimming (LW71) Additional Insured: The City of Sacramento on the General Liability (Per attached endorsement CG2010 0704) and on the Automobile Liability (Per attached endorsement CA2048 0299) Policies listed above

*If the certificate expiration date is continuous or extended term, you will be notified if coverage is terminated or reduced before the certificate expiration date. However, you will not be notified annually of the continuation of coverage.

Special Notice - Ohio: Any person who, with intent to defraud or knowing that he / she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

Important information to Florida policyholders and certificate holders: in the event you have any questions or need information about this certificate for any reason, please contact your local sales producer, whose name and telephone number appears in the lower left corner of this certificate. The appropriate local sales office mailing address may also be obtained by calling this number.

Notice of cancellation: (not applicable unless a number of days is entered below) Before the stated expiration date the company will not cancel or reduce the insurance afforded under the above policies until at least 30 days notice of such cancellation has been mailed to:

Office: PLEASANTON, CA Phone: 800-343-1534

Certificate Holder:
Risk Management
City of Sacramento
915 I Street, 4th Fl
Sacramento, CA 95814

Lasondra Baker
LASONDRA BAKER
Authorized Representative

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED – OWNERS, LESSEES OR
CONTRACTORS – SCHEDULED PERSON OR
ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s):	Location(s) Of Covered Operations
Any Person, organization, Partnership or joint venture listed on a Certificate of insurance on file with us, for which you have agreed in a written contract to provide this insurance.	
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

This endorsement is executed by the company below designated by an entry in the box opposite its name

Premium

Effective Date: 04/01/2006 Expiration Date: 04/01/2007

For attachment to Policy No.: TB 2-161-039499-016

Audit Basis:

Issued to: West Coast Arborists, Inc

- LIBERTY MUTUAL INSURANCE COMPANY
- LIBERTY MUTUAL FIRE INSURANCE COMPANY
- LIBERTY INSURANCE CORPORATION
- LM INSURANCE CORPORATION
- THE FIRST LIBERTY INSURANCE CORPORATION

Dexter R. Leary
SECRETARY

Edward F. Kelly
PRESIDENT

Countersigned by

Authorized Representative

Issued: 04/01/2006 Sales Office and No. Pleasanton, CA / 0600

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

DESIGNATED INSURED

This endorsement modifies insurance provided under the following:

- BUSINESS AUTO COVERAGE FORM
- GARAGE COVERAGE FORM
- MOTOR CARRIER COVERAGE FORM
- TRUCKERS COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by this endorsement

This endorsement identifies person(s) or organization(s) who are "insured's" under the Who Is An Insured provision of the Coverage Form This endorsement does not alter coverage provided in the Coverage Form

SCHEDULE

THE CITY OF SACRAMENTO

Each person or organization indicated above is an "insured" for Liability Coverage, but only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured provision contained in SECTION II of the Coverage Form

This endorsement is executed by the company below designated by an entry in the box opposite its name

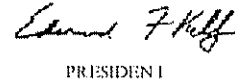
Premium		<input type="checkbox"/> LIBERTY MUTUAL INSURANCE COMPANY
		<input type="checkbox"/> LIBERTY MUTUAL FIRE INSURANCE COMPANY
		<input checked="" type="checkbox"/> LIBERTY INSURANCE CORPORATION
Effective Date: 04/03/2006	Expiration Date: 04/01/2007	<input type="checkbox"/> LM INSURANCE CORPORATION
		<input type="checkbox"/> THE FIRST LIBERTY INSURANCE CORPORATION

For attachment to Policy No AS7-161-039499-036

Audit Basis:

Issued to: WEST COAST ARBORISTS, INC


SECRETARY


PRESIDENT

Countersigned by

Authorized Representative

Issued: 04/03/2006

Sales Office and No
Pleasanton, CA / 0600



Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com

State Of California
CONTRACTORS STATE LICENSE BOARD
ACTIVE LICENSE



License Number: **366764**

Business Name: **WEST COAST ARBORISTS INC**

Classification(s): **C61/D49 C27**

Expiration Date: **12/31/2006**



Entity: **CORP**



BID OPENED 11-8-06

EMPLOYEE INITIALS V.M.

MARK ONE BOX FOR EACH ITEM ONLY

BID SECURITY

NONE REQUIRED

PROPERLY SIGNED

BID DEPOSIT TYPE

BID BOND

CALIF. BANK CASHIER'S CHECK

CERTIFIED CHECK

CASH

CALIF. BANK MONEY ORDER

AFTER AWARD OF BID

SECURITY RETURNED

SECURITY ACCEPTED

EMPLOYEE INITIALS _____

DATE _____

West Coast Arborists, Inc.

2200 E. Via Burton Street • Anaheim, CA 92806 • 714.991.1900 • 800.521.3714 • Fax 714.956.3745