

BID EVALUATION SHEET IFB B071187042

High Volume Printers

<u>Item</u>	<u>Xerox Corporation</u>	<u>IKON Office Solution</u>	<u>Oce Imagistics, Inc</u>
Pricing Schedule A - B & W Printer, Maintenance, Copy Charges for 5 years			
<u>5 Year (60 month) Lease/Purchase (A1)</u>	381,219	368,041	399,761
<u>Straight Purchase (A2)</u>	362,371.00	339,913.80	323,646.42
Pricing Schedule B - Trade-in credit			
	(40,000.00)	(10,000.00)	(15,020.00)
Pricing Schedule C - B & W Printer, High Volume Stacker, Booklet Maker, Hole Punch, Maintenance, Copy Charges for 5 years			
	435,072.59	497,595.15	448,810.82
Pricing Schedule D - Color Printer, Maintenance, Copy Charges for 5 years			
<u>5 Year (60 month) Lease/Purchase (D1)</u>	104,467.80	88,141.00	202,155.00
<u>Straight Purchase (D2)</u>	94,258.16	82,252.89	247,587.86
Pricing Schedule E - Production Workstation, Maintenance Charges for 5 years			
	34,669.80	62,360.31	101,493.83
Pricing Schedule F - Trade-in credit			
	(75,000.00)	(25,000.00)	(99,331.00)
Pricing Schedule G - Summary for Data Center			
<u>5 Year Lease/Purchase Option (A1+B)</u>	381,219.40 <small>(trade-in included in A1 price)</small>	358,041.00	399,761.00 <small>(trade-in included in A1 price)</small>
<u>Straight Purchase Option (A2+B)</u>	362,371.00 <small>(trade-in included in A2 price)</small>	189,920.00	323,646.42 <small>(trade-in included in A2 price)</small>
Pricing Schedule H - Summary for Reprographics Center			
<u>5 Year Lease/Purchase Option (C+D1+E+F)</u>	574,210.19	623,096.46	752,459.64
<u>Straight Purchase Option (C+D2+E+F)</u>	564,000.55	617,208.35	797,892.50
Pricing Schedule I - Bid Total			
<u>Data Center Total -Lease Option (G1)</u>	381,219.40	358,041.00	399,761.00
<u>Repro. Cntr Total -Straight Purchase (H2)</u>	564,000.55	617,208.35	797,892.50
Bid Total	<u>945,219.95</u>	<u>975,249.35</u>	<u>1,197,653.50</u>
<u>ESBE 5% Preference</u>	0.00	0.00	0.00
<u>Local Sales Tax 1% Preference</u>	(9,452.20)	(9,752.49)	(11,976.54)
<u>Prompt Payment Discount</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
BID EVALUATION TOTAL	935,767.75	965,496.86	1,185,676.96
AWARD			
Optional Additional B & W Printer, High Capacity Stacker, Booklet Maker, Hole Punch	293,387.09	307,583.15	341,692.49