

IFB Eval Form (Excel)

| Requisition Information | | Vendor #1 | Vendor #2 | Vendor #3 | Vendor #4 | Vendor #5 |
|-------------------------|------------------|---------------------|------------------|----------------|--------------------|-----------------|
| Date: | 11/16/2006 | Autowest Honda | Carmichael Honda | Amador Toyota | Folsom Lake Toyota | Maita Toyota |
| Org. Name: | Fleet Management | Quote Number | Quote Number | Quote Number | Quote Number | Quote Number |
| Req. No.: | | | | | | |
| Org. No.: | 3259 | Phone | Phone | Phone | Phone | Phone |
| Contact: | Jonathon Yee | 916-783-7733 x 2201 | 916-969-6151 | 209-223-1740 | 916-355-1500 x508 | 916-481-0855 |
| Phone: | 808-6289 | Contact Person | Contact Person | Contact Person | Contact Person | Contact Person |
| | | Brian Machado | Ray Brown | John Blacklock | Ben Stahlecker | Alan Rosenbloom |

PRICING SECTION

| QTY | Item Description | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
|-----|-----------------------------|------------|--------------|--------------|--------------|------------|-------------|------------|-------------|------------|-------------|
| 3 | Honda Civic Hybrid Sedan | 22,178.00 | \$ 66,534.00 | \$ 23,000.00 | \$ 69,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 3 | Toyota Prius Hybrid Sedan | - | - | - | - | 23,280.00 | 69,840.00 | 23,670.00 | 71,010.00 | 23,079.00 | 69,237.00 |
| 3 | Addl. Master Keys / Manuals | 311.00 | 933.00 | - | - | 313.00 | 939.00 | - | - | 769.00 | 2,307.00 |
| | | | | | - | | - | | - | | - |
| | | | | | - | | - | | - | | - |
| | | | | | - | | - | | - | | - |
| | | | | | - | | - | | - | | - |

BID EVALUATION SECTION

| | | | | | | | | | | | |
|--------|---|----|------------------|----|------------------|----|------------------|----|------------------|----|------------------|
| Line 1 | Materials Sub-total | \$ | 67,467.00 | \$ | 69,000.00 | \$ | 70,779.00 | \$ | 71,010.00 | \$ | 71,544.00 |
| Line 2 | Non-taxable amount: Frt, Labor, Warranty costs | | 26.25 | | 26.25 | | 26.25 | | 26.25 | | 26.25 |
| Line 3 | * Enter Prompt-Pay Disc% (Lines 1 + 2 x Disc%) | | - | | - | | - | | - | | - |
| Line 4 | ** E/SBE Pref. Deduct (Lines 1 + 2 x 5%) | | 0 | | 0 | | 0 | | 0 | | 0 |
| Line 5 | *** City Sales Tax Deduction (Line 1 x 1%) | | 0 | | 0 | | 0 | | 0 | | 0 |
| Line 6 | Sales Tax (Line 1 x 7.75%) | | 5,228.69 | | 5,347.50 | | 5,485.37 | | 5,503.28 | | 5,544.66 |
| Line 7 | BID EVALUATION TOTAL (Total Lines 1 thru 6) | \$ | 72,721.94 | \$ | 74,373.75 | \$ | 76,290.62 | \$ | 76,539.53 | \$ | 77,114.91 |
| Line 8 | ACTUAL BID TOTAL (Add lines 1, 2, 6) | \$ | 72,721.94 | \$ | 74,373.75 | \$ | 76,290.62 | \$ | 76,539.53 | \$ | 77,114.91 |

BIDDER INFORMATION SECTION

| Notes/Comments | Payment Terms *: | Payment Terms *: | Payment Terms *: | Payment Terms *: | Payment Terms *: |
|----------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | Net 30 days | Certified Check | Net 30 days | Net 30 days | Net 30 days |
| | F.O.B. Point: | F.O.B. Point: | F.O.B. Point: | F.O.B. Point: | F.O.B. Point: |
| | 5730 24th Street, Bldg 1 | 5730 24th Street, Bldg 1 | 5730 24th Street, Bldg 1 | 5730 24th Street, Bldg 1 | 5730 24th Street, Bldg 1 |
| | Delivery Date: | Delivery Date: | Delivery Date: | Delivery Date: | Delivery Date: |
| | 10 days | 60 days | 30-90 days | 30 days | 30 days |

* Include prompt-payment discount (on Line 3) ONLY IF PAYMENT TERMS ARE TWENTY (20) DAYS OR MORE (e.g., 2% - 20 days).

(Rev. 9/03)

** Include a 5% preference (on Line 4) ONLY IF BUSINESS IS CITY OR STATE CERTIFIED AS AN E/SBE AT THE TIME OF BID OPENING.

*** Include the one-percent (1%) City Sales Tax Preference (on Line 5) ONLY IF THE BUSINESS IS LOCATED WITHIN SACRAMENTO CITY LIMITS.