

QUOTE EVALUATION

Requisition Information		Vendor #1	Vendor #2	Vendor #3	Vendor #4	Vendor #5
Date:	03/11/2008	Western Blue	Allied Network Solutions	En Pointe Technologies	AccessFlow	TechForce
Org. Name:	TSSD - IT	Quote Number	Quote Number	Quote Number	Quote Number	Quote Number
Bid No.:	B081341007					
Org. No.:	7001211	Phone	Phone	Phone	Phone	Phone
Contact:	Karl Rosander	916-366-0708	916-774-2670 x107	310-337-5200 x2779	925-408-2255	972-421-1212
Phone:	x - 8262	Contact Person	Contact Person	Contact Person	Contact Person	Contact Person
		Brian Gai	Allan Berry	Madiha Shafique	Nathan Hall	Karen A. Hartman

PRICING SECTION

QTY	Item Description	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
16	VMWare VI3 Enterprise (2 CPU license) part number VI-ENT-C	\$4,443.23	\$71,091.68	\$4,598.00	\$73,568.00	\$4,434.14	\$70,946.24	\$3,880.00	\$62,080.00	\$4,997.10	\$79,953.60
16	VMWare Gold Support for VI3 Enterprise part number VI-ENT-G-SSS-C	\$1,132.03	\$18,112.48	\$1,199.00	\$19,184.00	\$1,117.87	\$17,885.92	\$1,010.00	\$16,160.00	\$1,166.47	\$18,663.52
1	Virtual Center part number VI-VCMS-C	\$3,859.82	\$3,859.82	\$3,994.00	\$3,994.00	\$3,851.92	\$3,851.92	\$3,550.00	\$3,550.00	\$4,019.41	\$4,019.41
1	Virtual Center Gold Support part number VI-VCMS-G-SSS-C	\$983.03	\$983.03	\$1,045.00	\$1,045.00	\$970.73	\$970.73	\$800.00	\$800.00	\$1,012.94	\$1,012.94
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BID EVALUATION SECTION

Line 1	Materials Sub-total	\$	94,047.01	\$	97,791.00	\$	93,654.81	\$	82,590.00	\$	103,649.47
Line 2	Non-taxable amount: Frt, Labor, Warranty costs	\$	94,047.01	\$	97,791.00	\$	93,654.81	\$	82,590.00	\$	103,649.47
Line 3	* Enter Prompt-Pay Disc% (Lines 1 + 2 x Disc%)	0%	-	0%	-	0%	-		-		-
Line 4	** E/SBE Pref. Deduct (Lines 1 + 2 x 5%)	No	0	No	0	No	0	No	0		0
Line 5	*** City Sales Tax Deduction (Line 1 x 1%)	No	0	No	0	No	0	No	0		0
Line 6	Sales Tax (Line 1 x 7.75%)		-		-		-		-		-
Line 7	BID EVALUATION TOTAL (Total Lines 1 thru 6)	\$	94,047.01	\$	97,791.00	\$	93,654.81	\$	82,590.00	\$	103,649.47
Line 8	ACTUAL BID TOTAL (Add lines 1, 2, 6)	\$	94,047.01	\$	97,791.00	\$	93,654.81	\$	82,590.00	\$	103,649.47

BIDDER INFORMATION SECTION

Notes/Comments	Payment Terms *:	Payment Terms *:	Payment Terms *:	Payment Terms *:	Payment Terms *:
	net 30	net 30	net 30	net 30	net 30
	F.O.B. Point:	F.O.B. Point:	F.O.B. Point:	F.O.B. Point:	F.O.B. Point:
	Point of Origin	Point of Origin	Point of Origin	Point of Origin	Point of Origin
	Delivery Date:	Delivery Date:	Delivery Date:	Delivery Date:	Delivery Date:
	30 Days ARO	10 Days ARO	7 Days ARO	5 Days ARO	14 Days ARO

* Include prompt-payment discount (on Line 3) ONLY IF PAYMENT TERMS ARE TWENTY (20) DAYS OR MORE (e.g., 2% - 20 days).

(Rev. 9/03)

** Include a 5% preference (on Line 4) ONLY IF BUSINESS IS CITY OR STATE CERTIFIED AS AN E/SBE AT THE TIME OF BID OPENING.

*** Include the one-percent (1%) City Sales Tax Preference (on Line 5) ONLY IF THE BUSINESS IS LOCATED WITHIN SACRAMENTO CITY LIMITS.

QUOTE EVALUATION

Requisition Information		Vendor #6	Vendor #7	Vendor #8	Vendor #9	Vendor #10
Date:	03/11/2008	Dell	Zones	CDW Government	Peak IP Solutions, LLC	
Org. Name:	TSSD - IT	Quote Number	Quote Number	Quote Number	Quote Number	Quote Number
Bid No.:	B081341007					
Org. No.:	7001211	Phone	Phone	Phone	Phone	Phone
Contact:	Karl Rosander	512-724-7407	253-205-3748	877-853-0557	925-337-8650	
Phone:	x - 8262	Contact Person	Contact Person	Contact Person	Contact Person	Contact Person
		Daniela Chambless	Ron McFadden	Rob Kirby	Bruce L. Kendall	

PRICING SECTION

QTY	Item Description	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
16	VMWare VI3 Enterprise (2 CPU license) part number VI-ENT-C	\$4,825.00	\$77,200.00	\$4,584.54	\$73,352.64	\$4,695.00	\$75,120.00	\$4,493.86	\$71,901.76		\$0.00
16	VMWare Gold Support for VI3 Enterprise part number VI-ENT-G-SSS-C	\$1,130.00	\$18,080.00	\$1,155.78	\$18,492.48	\$1,110.00	\$17,760.00	\$1,218.71	\$19,499.36		\$0.00
1	Virtual Center part number VI-VCMS-C	\$4,190.00	\$4,190.00	\$3,982.58	\$3,982.58	\$4,078.00	\$4,078.00	\$3,919.44	\$3,919.44		\$0.00
1	Virtual Center Gold Support part number VI-VCMS-G-SSS-C	\$989.00	\$989.00	\$1,003.66	\$1,003.66	\$964.00	\$964.00	\$1,058.29	\$1,058.29		\$0.00
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BID EVALUATION SECTION

Line 1	Materials Sub-total	\$	100,459.00	\$	96,831.36	\$	97,922.00	\$	96,378.85	\$	-
Line 2	Non-taxable amount: Frt, Labor, Warranty costs	\$	100,459.00		-	\$	96,831.36		-	\$	97,922.00
Line 3	* Enter Prompt-Pay Disc% (Lines 1 + 2 x Disc%)	0%	-	0%	-	0%	-	0%	-	0%	-
Line 4	** E/SBE Pref. Deduct (Lines 1 + 2 x 5%)	No	0	No	0	No	0	No	0	No	0
Line 5	*** City Sales Tax Deduction (Line 1 x 1%)	No	0	No	0	No	0	No	0	No	0
Line 6	Sales Tax (Line 1 x 7.75%)		-		-		-		-		-
Line 7	BID EVALUATION TOTAL (Total Lines 1 thru 6)	\$	100,459.00	\$	96,831.36	\$	97,922.00	\$	96,378.85	\$	-
Line 8	ACTUAL BID TOTAL (Add lines 1, 2, 6)	\$	100,459.00	\$	96,831.36	\$	97,922.00	\$	96,378.85	\$	-

BIDDER INFORMATION SECTION

Notes/Comments	Payment Terms *:	Payment Terms *:	Payment Terms *:	Payment Terms *:	Payment Terms *:
	net 30	net 30	net 30	net 15	
	F.O.B. Point:	F.O.B. Point:	F.O.B. Point:	F.O.B. Point:	F.O.B. Point:
	Point of Origin	Point of Origin	Point of Origin	Point of Destination	
	Delivery Date:	Delivery Date:	Delivery Date:	Delivery Date:	Delivery Date:
	7 - 10 Days ARO	14 - 21 Days ARO	2 - 10 Days ARO	3 Business Days	

* Include prompt-payment discount (on Line 3) ONLY IF PAYMENT TERMS ARE TWENTY (20) DAYS OR MORE (e.g., 2% - 20 days).

(Rev. 9/03)

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*** Include the one-percent (1%) City Sales Tax Preference (on Line 5) ONLY IF THE BUSINESS IS LOCATED WITHIN SACRAMENTO CITY LIMITS.