



GENERAL STAKEHOLDER MEETING

February 3, 2021

BOP UPDATE

CUPs APPROVED - 231

TOTAL # OF BOPs ISSUED - 219

- Cultivation – 73
- Manufacturing – 23
- Distribution – 35
- Non-storefront Retail (Delivery) – 51
- Storefront Delivery - 30
- Testing – 3
- Microbusiness – 4

REVENUE & BOT ITEMS

By Ranelle Kawasaki, Revenue Services

DAMA BOT TAX PICK-UP SERVICES

By Eric Kaufman, Dama Financial Services

COVID-RELATED UPDATES

☐ OCM on Mandatory Work from Home Schedule Until Further Notice

- Best way to reach staff is via staff email or cannabis general email at cannabis@cityofsacramento.org or by phone at 916-808-8955

■ Storefront Deliveries Curbside Pick-up

- OCM issues 30-day authorization letter (issued on the first of the month) with submission of approved authorization from BCC to conduct curbside pick-up
- Must keep both authorizations available for Code inspection.

COVID-RELATED UPDATES

- **January 25, 2021 Sacramento County Health Officer Order (Purple Tier 1)**
 - Cannabis businesses can operate with social distancing, face masks, and sanitization, subject to the State's essential workforce modifications
 - Storefronts have 25% maximum occupancy

COVID-RELATED UPDATES

- **BOP Renewal Fee Payment Plan**

- In effect for those whose permits have an expiration date of or before June 30, 2021
- Four (4) installments with first payment due on the expiration date on the permit
- Installment completion schedule is added as a condition on the permit
- Payment plan request form is available on the OCM website at cityofsacramento.org under “Forms” page.

COVID-RELATED UPDATES

■ Live Scan (Fingerprinting/DOJ Background Check)

- Not currently offered at City Hall
- To use outside facility, please follow instructions and download forms from OCM website

■ Drivers for Delivery and Distribution

- May start employment pending results of Live Scan; must submit proof (receipt) that Live Scan has been completed

COVID-RELATED UPDATES

□ OTHER DEPARTMENTS

- **Code** – Business as usual; inspections on pre-COVID schedule
- **Code/PD/OCM** - final walk-thrus – Wednesdays only
- **Planning** – Online submissions only
 - Please check Planning's website on how to submit applications via Citizen Portal

COVID-RELATED UPDATES

□ OTHER DEPARTMENTS

- **Building** – Virtual inspections only.
 - Please check Building Department's website on how to submit plans and schedule an inspection
 - Remember to renew your TCO before its expiration date
- **Fire** – On-site inspections are back. Request appointment at codeenforcement@sfd.cityofsacramento.org
 - Ensure inspection readiness by having the contractor doing the work schedule the appointment
 - All fees must be paid before Annual Permits can issue

DEMOGRAPHIC QUESTIONNAIRE

- ❑ Effort to keep an updated profile of Sacramento's cannabis industry
- ❑ Info is helpful for securing grants and other policy considerations
- ❑ Completing the form is voluntary; but higher response rate = more accurate data
- ❑ For entities with multiple owners, one survey form per owner
- ❑ Survey/questionnaire can be found on the website under "Applicant and Permit Holder Resources" and also on all emails received from cannabis@cityofsacramento.org.

STATE-RELATED UPDATES

□ **BANKING (AB 1525)**

- Removes penalties against banks and other financial institutions that serve cannabis industry clients in California

□ **BILLBOARDS**

- Per 1/21/21 Court ruling, a licensee may not place advertising or marketing on a billboard, or similar advertising device, anywhere on an interstate or state highway that crosses the California border, as indicated in Business and Professions Code section 26152(d)

STATE-RELATED UPDATES

□ Consolidation of State Licensing Authorities

- Gov. Newsom's budget proposal includes consolidation into a "Department of Cannabis Control"
- If approved by Legislature, the new Department will be created on July 1, 2021

REMINDER: BOP RENEWAL TIMELINE

- ❑ Renewal period begins **90 days prior to the date of the expiration** of the permit. Permit holders will receive a renewal notification 90, 60 and 30 days prior to the expiration date. Renewals received within 30 days of the expiration date are subject to a late fee equivalent to 10% of the renewal fee (Council Resolution 2018-0245).
- ❑ Permit holders who fail to submit a renewal application seven (7) days prior to the expiration date will receive a warning letter advising that the business has (7) days to conclude operations. The issuance of a BOP for renewal applications submitted between seven (7) days and on the date of expiration are not guaranteed.

REMINDER: BOP RENEWAL TIMELINE

DAYS TO EXPIRATION

ACTION

90



- 1st Notice of Renewal

60



- 2nd Notice of Renewal

30



- Final Renewal Reminder
- **LATE RENEWAL FEE APPLIES**

REMINDER: BOP RENEWAL TIMELINE

DAYS TO EXPIRATION

ACTION

7



- WARNING: 7 days to wrap-up operations
- No guarantee of issuance of BOP to renewals submitted

1



- Last day to submit renewal documents
- NO guarantee of issuance of BOP
- Enforcement actions on expired permits will apply

EXPIRED



- **All operations must stop!**
- No renewals accepted
- New applications only (new application fees apply)
- Operations may not resume until new permit is issued.

REMINDERS ON COMPLIANCE/ ENFORCEMENT & BOP CONDITIONS

- ❑ Delivery businesses must comply with requirement to use secured loading area for its intended purpose; admin penalty will be issued effective immediately
- ❑ Remember to comply with your security protocols – they are intended to keep employees safe and product secured
- ❑ New BOPs that have a condition on their BOP must ensure that conditions are met prior to deadline
 - ❑ If conditions are from PD, please send photos to PD and forward proof of approval to OCM

REMINDERS ON COMPLIANCE/ ENFORCEMENT & BOP CONDITIONS

- ❑ BOPs that are issued based on pending State licenses (i.e. local authorization has been provided) **MAY NOT** start operating until the State license is received.
- ❑ Passing the walk-thru is **NOT** an approval of the BOP or a permission to begin operating
- ❑ OCM may pursue suspension and/or revocation of BOPs for non-payment of BOT if Revenue has been unable to collect

UPDATE ON CORE – GO-Biz Grant

- ❑ OCM applied for GO-Biz Cannabis Equity Grant to provide \$4 million in grants and \$500,000 in direct technical assistance to CORE participants
- ❑ Grant application period closed February 1st
- ❑ Award to be announced around March 1st.

UPDATE ON CORE - STOREFRONT DISPENSARY PERMITS RFQ

- ❑ RFQ open from 1/7/21 to 2/19/21
- ❑ Open to CORE participants Classifications 1 and 2 only
- ❑ 10 highest scorers will receive opportunity to apply for a storefront dispensary permit
- ❑ Selected Statement of Qualifications (SOQ) will be announced end of March 2021

POLICY UPDATES

□ Hemp

- Ordinance adding 8.134 (Public Nuisance) to City Code prohibiting the cultivation, manufacturing and storage of industrial hemp
- \$500/plant penalty
- L&L – 2/2/21; to Council for adoption 2/16/21

□ Storefront Dispensary Ownership

- L&L Workshop – 2/2/21
- Next steps – Contract with subject-matter expert for comprehensive review

□ Limit of Cannabis Delivery Businesses in D6

- L&L – 2/16/21; Council action (if necessary) - TBD

ANNOUNCEMENTS

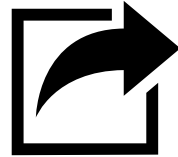
- ❑ **New Cannabis Industry Organization**
- ❑ **Free Monthly Cannabis-Related Workshops**

Q&A





916-808-8925



cannabis@cityofsacramento.org



cityofsacramento.org/cannabis