




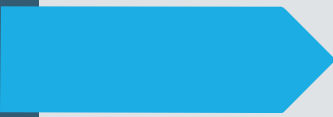
CORE Stakeholder Meeting

April 1, 2021



**REMINDER:
District 2
Cannabis
CUP
Moratorium**

- ▶ Planning Division is bringing at request of D2 Councilmember
- ▶ If adopted will prohibit the processing and issuance of cannabis CUPS in D2 for a possible maximum of 2 years
- ▶ April 6th 5pm City Council Meeting
- ▶ Note: D2 Councilmember has requested that OCM bring moratorium on accepting D2 BOP applications to Law & Legislation Committee April 20th



**REMINDER:
District 6
Cannabis
Delivery Cap
Continuation**

- ▶ OCM directed by Law & Legislation Committee to bring 6-month extension of delivery cap in D6
- ▶ April 20th City Council Meeting



**REMINDER:
City Council/
Law &
Legislation
Committee
Dates and
Items**

- April 6th City Council
 - D2 Moratorium on CUPs
- April 20th Law & Legislation Committee
 - D2 BOP Moratorium
 - CORE 2.0
- April 20th City Council
 - D6 extension of delivery cap for 6 months
 - Resolution to accept GO-Biz grant fund award



**Request
for
Qualifications
(RFQ)
for Opportunity
to Apply for
Storefront
Dispensary
Permit**

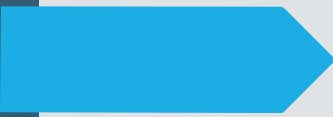
- ➔ Thank you for participating in the RFQ and all the work that led to this moment
- ➔ OCM is aware that some are unhappy about the RFQ process and others are disappointed they did not submit their responses before the deadline
- ➔ By the end of this meeting, there will be 92 more people who will be disappointed




RFQ Stats



- ▶ 106 SOQ numbers issued by Screendoor
- ▶ 102 eligible SOQs submitted
 - ▶ 2 OCM test submissions (#s 17 & 18)
 - ▶ 2 SOQs submitted by individuals who were not CORE-certified participants (#s 11 & 91)
- ▶ Aggregated demographic statistics will be available on OCM website



RFQ: Evaluator Information



- ❖ Volunteered their free time to read and evaluate the SOQs because of their commitment to and belief in furthering equity in the cannabis industry
 - ❖ They were not acting in their professional capacities, but as individuals with specialized knowledge and expertise
- ❖ Evaluators were “sourced” by the City Manager's Office with assistance from Economic Development



**RFQ:
Evaluators**



Margeaux Bruner

- ❖ Director of Compliance & Diversity Inclusion for Red, White and Bloom, a multi-state cannabis and hemp CBD business.
- ❖ Board of Directors of the Minority Cannabis Business Association
- ❖ Former Political Director for the Michigan Cannabis Industry Association
- ❖ Appointed to the Michigan State Marijuana Policy Workgroup
- ❖ Commissioner for the Michigan Impaired Driving Safety Committee representing qualified and registered patients



**RFQ:
Evaluators**



Javier Montes

- ❖ owner of Delta-9 THC in the South Bay Area of Los Angeles for over 14 years
- ❖ Vice President of the United Cannabis Business Association (UCBA), the largest LA trade association of legal dispensaries
- ❖ Member of the LA County Advisory Working Group on Cannabis Regulation which contributed to the development of a pathway for licensing in Unincorporated Los Angeles County
- ❖ Advocate for minority inclusion, public safety, effective enforcement, and best practices in retail



**RFQ:
Evaluators**



Sam Smalls

- ❖ A finance, investment, and banking professional since 1991
- ❖ Treasury and Debt Manager with the Metropolitan Water District, the nation's largest municipal water wholesale agency serving over 19 million Californians
- ❖ Senior Vice President with George K. Baum & Company, a boutique investment bank specializing in municipal finance with projects typically involving a significant real estate component as an element of the financing structure
- ❖ Managing Director with Jefferies LLC, a global investment banking firm assisting public sector clients with their infrastructure financing needs
- ❖ Senior Vice President with M.R. Beal, a boutique minority-owned investment banking firm



**RFQ:
Evaluators**



Amber Littlejohn

- ❖ Executive Director of the Minority Cannabis Business Association
- ❖ As MCBA's former Senior Policy Advisor, she helped develop and implement MCBA's federal policy program
- ❖ As an attorney and advocate, she has developed creative strategies to expand and stabilize emerging markets by engaging and supporting under-represented business interests and communities.
- ❖ Prior to her work with MCBA, Amber was a successful business owner, advisor, and advocate for the natural products industry



Statement of Qualifications (SOQ) Scores

- ❖ Individual emails went out Monday with the number assigned to your SOQ by Screendoor. If you did not receive this email, please let us know
- ❖ For those that listed on Screendoor that they preferred to be contacted by phone, we called Monday and Tuesday to provide your Screendoor numbers
 - ❖ Rumors that we notified anyone by phone or otherwise of their score or their ranking are not accurate
- ❖ Scores will be listed by Screendoor number on the OCM website
- ❖ Potential score range was 0 - 400
- ❖ Actual scores ranged from 107 – 382



Top 10 Scoring SOQs



- ❖ Top 10 SOQ will be listed in alphabetical order, not in the order that they scored
- ❖ And the top ten scoring SOQs were submitted by.....



**Top 10
Scoring
SOQs
Submitted by:**

- Maisha Bahati
- Brandon Bolton
- Mindy Galloway
- Jarett Hill
- Robert Jackson
- Daniel Kang
- La Krisha King
- Mark Mabutas
- Malaki Seku Amen
- Michael Snell



Office of Cannabis Management

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- ❖ OCM staff will be contacting those top ten scorers to discuss any questions about the storefront dispensary BOP process
- ❖ For those 92 who were not the top scorers, OCM looks forward to continuing to work with you on your cannabis business