



CORE STAKEHOLDER MEETING

February 17, 2021



Issued CORE and Non-CORE BOPs

- Cultivation: 6 out of 93 (4 CORE apps)
- Delivery only: 6 out of 57 (24 CORE apps)
- Distribution: 5 out of 42 (8 CORE apps)
- Manufacturing: 5 out of 34 (9 CORE apps)
- Microbusiness: 1 out of 7 (1 CORE app)
- Testing lab: 0 out of 3 (0 CORE app)
- Storefront: 1 out of 30 (0 CORE app)

24 CORE BOPS issued/ 46 Pending



EPS Study Update

- Workshop on Cannabis Study produced by EPS (EPS Study) scheduled for March 1 meeting at Law & Legislation Committee
 - First workshop is expected to be an overview of the study, followed by discussions on tracking storefront ownership percentages and undue concentration, if time permits
- EPS Study expected to go live by February 24th
 - Link to study will be made available on "news" section of OCM's website and emailed to everyone on our stakeholder email list



Policy Update

- Ordinance amending Chapter 5.150 (Title 5 Cleanup) adopted by Council on Feb. 15th.
 - Ordinance will take effect on Mar. 15th
- **What to Expect on Mar. 16th**
 - **All Businesses**
 - BICs for shift/managers employee-managers (and other managers who have no control over operation of the business) no longer required
 - Owners must attest that fingerprinting (Live Scan) requirement is satisfied; proof of Live Scan must be kept on site for Code inspection



Policy Update: Title 5 Cleanup

- New applications valid only for 180 days; after which application become void unless extended with payment of \$500
- Submit form for cessation of operations
- Submit form for reporting a security breach
- Log of arming/disarming of security system and quarterly security meetings must be kept on site for Code inspections
- Submit LPA for renewal (for businesses with 20 or more employees)
- CORE renewals require attestation that business is still 51% CORE
- Records can be kept in electronic format
- Recurring APs subject to suspension or revocation



Policy Update: Title 5 Cleanup

– All Businesses (cont.)

■ Renewals:

- Late penalty fees do not apply until permit expires. Renewal apps still due 30 days prior to permit exp. date.
- Renewal portal will close 366 days after permit issuance date
- Businesses have 30-day grace period to submit all outstanding documents with late fee to have renewal processed

■ Expired Permits

- Subject to enforcement if business still operating one day after permit expires; UNLESS late payment fee is paid
 - Late penalty extends permit to 30 days past expiration date to allow renewals to continue to be processed.



Policy Update: Title 5 Cleanup

- Delivery/Non-storefront Dispensaries:

- BIC for drivers no longer required
- \$5K (max total)/ \$3K (pre-orders) limit in vehicle
- Vehicle can be 10+ y/o
- Loading and unloading area (codified)
- Secured containers in vehicles (codified)

- Storefront Dispensaries:

- Limit of 8,000 sq. ft. building size no longer applies
- Limit of 150 sq. ft. on cannabis accessory no longer applies



Policy Update: Title 5 Cleanup

- Cultivation

- Add City officials as authorized “read-only” user of Metrc (Track and Trace)
 - Add City officials to Metrc by inputting email addresses (cannabis email + 3 Code officers)
 - Look out for email with instructions on how to add
 - Must be completed before Mar. 15th

- Distribution

- BICs for drivers no longer required
- All BOPs will contain a condition that business must comply with DMV requirements regarding a Motor Carrier Permit (MCP) for distribution



Small Grant Update

- \$150K set aside for smaller grants of \$5K to fund 30 applicants
- You are eligible to apply if you *did not* receive the larger \$125K grant
- The application process will be the same as for the larger grants but will require less paperwork
 - *First come, first served*
 - *Fill out a simple PDF application ahead of time*
 - *If we see multiple entries from one individual, you may be disqualified*
- Application launch date to be announced soon



Cannabis Equity Grant (CEG) 2022

- Awarded \$4.35 million
- Funds will be used for grants for CORE participants
- Combination of smaller and larger grants
- More information to come



CORE Media and Community Outreach Update

- **Contract signed with UpperCloud Media, which has offices in Sacramento and Oakland**
- **Purpose is to highlight the CORE program and its members, introduce the Sacramento area to CORE entrepreneurs, their businesses and products, and encourage consumers to seek out CORE products and vendors**
- **OCM and UpperCloud met for first discovery meeting last week**



CORE Capital Loan Program Update

- Website – check back often for updates and important information
- Please send all inquiries regarding the Loan Program and/or your loan specifically to cclp@cityofsacramento.org
- Revolving Loan Fund
 - Grant funding has been expended and loans will now be funded through the revolving loan fund
 - Anticipate 1-2 loans per month, dependent upon repayment
 - Complete application package



CORE Capital Loan Program Update

- Late Payments
 - Late fees are being applied
 - Late invoices will have a different invoice number
 - Must be current for 3 consecutive months to qualify for a follow-on loan
- Follow-on Loan
 - Invoice submittal requirements
 - New excel spreadsheet to submit with receipts



Rumor Control

- Was the application for the \$125 grants opened for everyone at the same time?
 - Yes.
- Were some people's applications prevented from being uploaded?
 - We worked with IT to make sure that the City's system would be able to handle a large number of simultaneous uploads. IT has not indicated that there were any problems with accepting applications on our end.
- Were any applications disqualified/discarded?
 - If more than one application was received from the same person, duplicate applications were discarded. Applications were reviewed in order received until funding was exhausted. The remaining applications were not reviewed and no applications were disqualified.



Rumor Control (con'd)

- Why were applications not funded when submitted at 12:01?
 - Funding was exhausted before all applications submitted at 12:01 were funded
- Why wasn't the same application platform used for this grant as was used for the Storefront RFQ?
 - The license for that platform (Screendoor) was held by another City Department. They decided not to renew their license, so we no longer had access to it.
- Why was the application opened in January? Was there any significance to that?
 - No significance to January. We heard from CORE members that they didn't want the application open over the December holidays, but they wanted funding available ASAP. OCM also needed time to build out the process, the application and perform testing with IT.



Rumor Control (con'd)

- Did we award grants only to particular CORE members or pick who would get grants ahead of time?
 - No.
- Did OCM change any applications?
 - No. OCM's access to the applications doesn't allow us to edit them.
- Did OCM change the order of any applications received?
 - No. OCM's access to the applications doesn't allow us to change the order of any submitted applications.
- Why didn't OCM list the names of those who got the grant?
 - Given the grant is for a substantial amount of money, we thought it best not to advertise who got funding due to concerns over the recent rise in thefts at cannabis businesses.

QUESTIONS? CONTACT US:

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