



City of
SACRAMENTO
Office of Cannabis Management



CORE STAKEHOLDER MEETING

May 19, 2022





Issued CORE and Non-CORE BOPs

- Cultivation: 6 out of 97 (4 CORE apps)
- Delivery only: 9 out of 58 (22 CORE apps)
- Distribution: 6 out of 39 (7 CORE apps)
- Manufacturing: 5 out of 32 (9 CORE apps)
- Microbusiness: 1 out of 8 (1 CORE app)
- Testing lab: 0 out of 3 (0 CORE app)
- Storefront: 1 out of 30 (0 CORE app)

28 CORE BOPS issued/ 43 Pending



CORE Media and Community Outreach: Introduction & Logo Design

- OCM is working with UpperCloud Media
- Purpose is to highlight the CORE program and its members, introduce the Sacramento area to CORE entrepreneurs, their businesses and products, and encourage consumers to seek out CORE products and vendors
- Requesting CORE Stakeholder input on logo design through poll sent via email; deadline to respond is Friday, May 20



Equity Study Update

- RFP Completed
- We are in the process of signing a contract for the Cannabis Equity Study and will make sure to share more information as the study gets underway.



Policy Update

- ❑ Moratorium on Ownership Changes for Storefront Dispensaries expired on 5/11/22
- ❑ Cap of 50 on Delivery in Southeast Industrial Area (Power Inn Alliance) also expired on 5/11/22
- ❑ Council to consider package of policy recommendations from L&L on issues involving ownership, land use and taxation
 - ❑ NOTE NEW DATE: 5/31/22 Council Meeting



Policy Update

□ Highlights of recommendations include:

A. Ownership

- Establish an ownership transfer option that is similar to the State of California with modifications
- Repeal the one-person-one-dispensary rule and allow an owner to have up to a 5% ownership in an unlimited number of storefront dispensaries
- Amend definition of ownership interest
- Establish regulations for franchises
- Streamline process of tracking ownership



Policy Update

B. Land Use

- Review current zoning (i.e. sensitive uses, additional zones, mixed light, zones for R&D)
- District-based caps
- Shared use manufacturing

C. Taxation (Fiscal/Economic Issues)

- Ballot measure in November that will provide City with greater flexibility in making adjustments to BOT rates (e.g. setting BOT rates by business type or progressive taxation)



Security Equipment Rebates

- ❑ Rebates of up to \$4,000 for purchase of security equipment/services
- ❑ Who qualifies for the rebate?
 - Owner of a permitted cannabis business who upgraded the existing security equipment installed in the cannabis premises
 - Applicant for a Business Operating Permit (BOP) whose premises now has a Certificate of Occupancy (CofO) and is in the process of completing the security requirements for the BOP walk-thru
 - Property owner upgraded the security equipment for the entire facility



Security Equipment Rebates

- ❑ Eligible Items:
 - ✓ Live motion security cameras;
 - ✓ Installation of cameras;
 - ✓ Monitoring service for security cameras;
 - ✓ Knox Box;
 - ✓ Safes, circular padlocks, door plates/hardware.

- ❑ Products and/or services must be from a credentialed third-party vendor and meet the specifications of the Sacramento Police Department CPTED unit



Cannabis Equity Grant (CEG) 2022

Total funding: \$4.351 million

Proposed Grant Program

- \$1 million set aside for larger projects, to be chosen by competitive process. The number of projects funded will depend on the score of each proposal
- \$3.351 million for tiered funding
- Tiered funding levels based on where CORE members are in the process (i.e. CUP pending, CUP approved, build out, BOP pending, etc.)
- Funding will increase for each tier and be highest for those who are closer to opening
- The number and amount of each grant will depend on the number of applicants in each tier
- Extended application window (not first come, first served)



Proposed Grant Program Continued

- Goal is to fund as many CORE members who are actively trying to open businesses as possible
- Those who received \$125K grants earlier this year will not be eligible for funding
- Funding will be allocated per CORE member/business; no individual CORE member or business will be able to receive more than one grant
- CORE members with loans will need to be current to be eligible for grant funding

CORE Capital Loan Program Update

Applications:

- Complete - 86
- Amount of Loans Funded - \$3,900,000
- Documents in Process - 1
- Applications in Process - 15
- Amount of Loan funds requested - \$550,000
- Loan Fund Balance - \$41,767





CORE Capital Loan Program Update

Reminders:

- Applications and required documents must be submitted as one complete package;
- Check your emails often!! If you need to update your email address, please contact cclp@cityofsacramento.org;
- Incomplete applications are placed back in line for processing until a complete application package is received.
- Your application is not placed in the queue for funding until it is complete at which time you will receive an email from CCLP advising you of your place in the queue.



Announcements

- Last Chance for Sell-SMaRT™ Responsible Vendor training
 - May 24th and 25th 8am-2pm
 - Doubletree Hotel, 2001 Point West Way
 - Register at CannabisTrainers.com/Classes
 - FREE when you enter 'SACRAMENTO' in promotion code field
 - Refreshments provided

Sponsored by the City of Sacramento and the Sacramento County Coalition for Youth

Announcements

- **PD Asks for a Call If You see this Vehicle**
“Porsche Cayenne GTS (Ca. License Plate No. 8UIY623)
involved in numerous cannabis-related burglaries over the last several months.
Suspect(s) should be considered armed and dangerous.”



QUESTIONS? CONTACT US:

Phone: 916-808-8955

Web: cityofsacramento.org/cannabis

Email:

cannabis@cityofsacramento.org

